

**Bachelor of Commerce
(B.Com)**

**MACRO ECONOMICS
(DBCMD5301T24)**

**Self-Learning Material
(SEM III)**



**Jaipur National University
Centre for Distance and Online Education**

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Course Introduction

Macro Economics is assigned 4 credits and contains 16 units. Its objective is understanding the broader economic factors affecting national and global economies. Application of Macro Economics develops critical thinking skills regarding fiscal and monetary policies and their impact on economic stability and growth.

Each unit is divided into sections and sub-sections. Each unit begins with statement of objectives to indicate what we expect you to achieve through the unit.

Course Outcomes

After studying this course, a student will be able to

1. Write the behaviour of Indian and World economy.
2. Explain economic thinking and analysis in context of National economies, monetary and fiscal policy and variables and indicators of macro-economic health
3. Calculate various key macro-economic indicators of GDP, unemployment, and inflation, then how to apply these concepts to analyse economic policy and behaviour
4. Determine economic variables including choice and scarcity; supply and demand; elasticity; applications of supply and demand; elasticity; GDP and economic growth; unemployment and inflation; the aggregate demand-aggregate supply model; Keynesian economics and neoclassical economics; the income expenditure model; fiscal policy; money and banking; monetary policy; policy applications; exchange rates and international finance.
5. Assemble; execute various macro-economic theories in studies as well in real world together better information of finance to generate better employment opportunities for an individual.
6. Design and create synergy in various macro-economic environment within integrated economies

We hope you will enjoy the course.

Acknowledgement

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Unit 1

Concept of National Income

Learning Objectives

- The students shall learn the meaning of microeconomics.
- The students shall understand the concept and measurements of national income.
- The students shall know the concept of national income.
- The students shall acknowledge the traditional definition of microeconomics.

Structure:

- 1.1 Meaning
- 1.2 Concept and measurement of national income
- 1.3 Concept of national income
- 1.4 Traditional definition
- 1.5 Summary
- 1.6 Self-Assessment Questions
- 1.7 References

1.1. Meaning:

A nation's authorities and citizens have little control over the internal or external factors that affect the status of its economy. The things that define the events that change a country's financial landscape are known as macroeconomic factors. To determine fiscal experts take into account certain aspects as economic expansion and recession follow cyclical patterns in order to maintain financial stability. Macroeconomic variables function as key markers or indications of the status of the economy right now. If the government wants to properly micromanage the economy, it must, like any professional, investigate, assess, and analyze the key elements that determine the macro economy's present behaviour.

1.2. Concepts and Measurements of national income:-

The entire monetary value of all the commodities and services a country produces within a given time period is known as its national income. Put another way, it represents the total amount of factor revenue earned during a manufacturing year.

One reliable indicator of economic activity is the amount of national income. The revenue approach, the value-added technique, and the expenditure method are the three methods available for computing it.

The revenue generated by the production factors—land and labour—is the main pillar of the income technique. The value that is added to a product during the different stages is the main emphasis of the value-added technique. The investment technique depends on both consumption and investment, but the spending method depends on only one of them.

1.3 Concept of National Income

A country's national income is the entire amount of money it receives annually from its economic activities. Included are all resource payments, whether they be in the form of wages, interest, rent, or profits.

One way to measure development in a nation is to look at the growth in its national income.

Income Definition in the U.S. Two national income definitions exist.

Traditional Definition and Modern Definition

1.4 Traditional

Marshall argues that a country's labour and capital, working in concert with its natural resources, produce a net yearly accumulation of physical and intangible goods, including services of all types. The nation's real net yearly income, revenue, or national dividend is represented by this. The arguments made against Marshall's definition are as follows.

Getting an accurate estimate might be difficult since there are so many different types of goods and services.

Double counting is a possibility, making it impossible to accurately estimate national income. For instance, a product may be distributed from the manufacturer to the distributor, wholesaler, retailer, and finally, the final consumer. As each moving good is considered, the value of national income increases. Another factor is that some products are manufactured but not sold. For instance, in a country like India that places a strong emphasis on agriculture; some commodities are produced but kept for domestic use or exchanged for other goods. There is a chance that the national income is understated as a result.

Following is the Modern National Income definition

- GDP
- GNP

1.5 Summary

- A nation's economy is shaped by factors both inside and beyond its borders that are uncontrollable by its leaders and citizens.
- Macroeconomic variables act as key markers or indications of the status of the economy.
- Events that change a country's financial picture are characterized by macroeconomic variables.
- A reliable indicator of economic activity is the amount of national income. The income approach, value-added technique, and expenditure method are the three methods available for computing it. The expenditure method depends on both consumption and investment, whereas the investment method depends on both.
- A country's national income is the entire amount of money it receives annually from its economic activities. In Marshall's words,

1.6 Self-Assessment Questions

1. What are macroeconomic variables?
2. What is National Income?
3. How can one measure national income?
4. What are the rules for measuring National Income?
5. What are the approaches for the measurement of National Income? Explain.
6. Define the traditional and modern definition of national income?
7. Explain Gross Domestic Product (GDP) and Gross National Product (GNP)?
8. What do you understand about the concept of domestic income?
9. Explain the three different ways through which national income can be defined?
10. Difference between domestic income and national income?

1.7 References

- Mankiw, N. Gregory. *Macroeconomics*. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), *Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies*, Macmillan.
- Errol D'Souza (2008), *Macroeconomics*, Pearson.
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Unit- 2

GDP and National income

Learning Objectives

- The students shall learn about the Gross Domestic Product and how to calculate it.
- The students shall understand the concept of Gross National Product and its significance.
- The students shall know the various methods used for calculating the national income.
- The students shall understand the difficulties encountered in calculating the national income and troubleshoot them.

Structure:

- 2.1 Gross domestic product
- 2.2 Gross national product
- 2.3 National domestic product
- 2.4 Measurements of national Income
- 2.4 Product method
- 2.4 Income method
- 2.4 Expenditure method
- 2.5 Summary
- 2.6 Self-Assessment Questions
- 2.7 References

2.1 Gross Domestic Product, or GDP

The total value of all goods produced and services rendered inside a nation's boundaries in a given year is its GDP.

GDP that is also computed at market prices is referred to as DP at prices. GDP is made up of the following: wages and salaries, rent, interest, undistributed profits, mixed income, direct taxes, dividends, and depreciation.

2.2 Gross National Product (GNP)

All productive activities, such as the production of wood, minerals, and commodities, as well as the contributions of communications, transportation, insurance, and other industries, must

be gathered and assessed in order to calculate GNP. professions (medical, teaching, and legal) at market rates.

Included is net international revenue that was earned abroad and brought into the country.

The four main parts of the GNP are as follows:

1. Goods and services for consumers
2. The total income of private citizens
3. Products manufactured or services provided
4. Foreign revenue sources.

a) The going rate

Customs duties, GST, and other indirect taxes are included in the actual transacted price. In the economy, these taxes typically result in higher costs for products and services.

b) The Factor Cost

It covers the price of land, labour costs, interest on capital, rent for the land, and other costs related to producing goods and services for the benefit of the stakeholders. As a result, the revenue price is equal to the products sold by the producer and the services rendered by service providers.

2.3 Net Domestic Product

The market worth of all completed goods and services produced inside a nation's borders over a certain time period, less depreciation, is measured macro economically as net domestic product, or NDP. In essence, it is the worth of the country's economic production less capital assets' depreciation. NDP can be calculated using several methods, but one common approach is to start with Gross Domestic Product (GDP) and subtract depreciation. Depreciation represents the wear and tear on capital goods over time, such as machinery and infrastructure.

The formula for NDP is: $NDP = GDP - \text{Depreciation}$

2.4 Measurement of National Income (MNI)

Measurement of National Income (MNI) refers to the process of quantifying the total value of goods and services produced within a country's borders over a specific time period. It is a crucial indicator of a nation's economic performance and is often used to gauge the standard of living, economic growth, and overall welfare of its citizens.

There are several methods to measure national income, with Gross Domestic Product (GDP) being the most commonly used indicator. GDP measures the total market value of all final goods and services produced within a country's borders during a given period, typically a year or a quarter.

Other methods to measure national income include Gross National Product (GNP), Net Domestic Product (NDP), Net National Product (NNP), and National Income (NI). Each of these metrics provides a slightly different perspective on the economy by adjusting for factors such as depreciation, net income from abroad, and indirect taxes.

Accurately measuring national income involves collecting data from various sectors of the economy, including agriculture, manufacturing, services, and government. National statistical agencies typically compile this data using surveys, administrative records, and other sources to calculate national income figures.

Overall, the measurement of national income serves as a vital tool for policymakers, economists, and analysts to assess economic performance, formulate economic policies, and make informed decisions about resource allocation and development strategies.

2.4.1. Product Method

By adding up the value added at every stage of production for all industries inside a nation's borders during a given time period, the product approach determines GDP. Here's how the product method works:

1. **Value Added Approach:** The product method starts by calculating the value added by each industry in the economy. Value added represents the difference between the total revenue generated by an industry and the cost of intermediate goods and services used in production. In other words, it measures the contribution of each industry to the final value of goods and services.
2. **Summation:** Once the value added for each industry is determined, these values are summed across all industries to obtain the total value added in the economy.
3. **GDP Calculation:** The total value added calculated in step 2 represents the GDP using the product method.

2.4.2. Income Method

One of the three main methods for figuring out Gross Domestic Product (GDP), a crucial indicator of a nation's economic health, is the income technique. The income method adds up all the incomes that people and companies within a nation's borders make over a given period of time to determine GDP.

Here's how the income method works:

1. **Creating Income Categories:** The income approach entails classifying the different forms of revenue that people obtain from the economy. Generally speaking, these income categories consist of earnings and salaries, commercial profits, rental income, interest income, and production and import taxes (also known as indirect taxes). These elements stand for the entire revenue produced by labor, capital, and land, among other inputs of production.
2. **Summation:** Once the different income categories are identified, their values are summed up to obtain the total income generated within the economy during the specified time period. This total includes all income earned by individuals and businesses within the country's borders.

The income method captures economic activity by focusing on the incomes earned by individuals and businesses as a result of their participation in the production process. It provides an alternative perspective on GDP calculation, complementing the product and expenditure approaches.

While the income method is effective in calculating GDP, it is often used in conjunction with the product and expenditure approaches to ensure accuracy and reliability in estimating national income. Together, these three approaches provide a comprehensive view of economic activity within a country.

2.4.3. Expenditure Method

The expenditure method is one of the three primary approaches used to calculate Gross Domestic Product (GDP), a key measure of a country's economic performance.

Here's how the expenditure method works:

1. **Categories of Expenditure:** The expenditure method involves categorizing expenditures into several main components.
2. **Data Collection and Calculation:** Data on expenditures within each category are collected from various sources, including surveys, administrative records, and economic reports. These expenditures are then summed up within each category.

3. GDP Calculation: The total expenditure across all categories represents the GDP using the expenditure method. While the expenditure method is effective in calculating GDP, it is often used in conjunction with the income and product approaches to ensure accuracy and reliability in estimating national income. Together, these three approaches provide a comprehensive view of economic activity within a country.

2.5 Summary

- Some things, like services that are provided for no charge and goods that are intended for sale but are instead used for personal consumption, are difficult to value.
- Statistics are often not available, and because they are based on sample surveys, they are not always reliable.

2.6 Self-Assessment Questions

1. How can GDP be measured?
2. What are the prerequisites to knowing the GDP of a nation?
3. Explain the circular flow of income and Expenditure, with the help of a diagram.
4. What is Real GDP and nominal GDP? Differentiate between them.
5. What are the rules for computing GDP?
6. What do you understand about gross national product (GNP)?
7. What are the four primary components of GNP?
8. Explain the concept of market price and factor cost?
9. What do you understand about net domestic products? Discuss?
10. What are the various difficulties in measurement of national income?

2.7 References

- Mankiw, N. Gregory. *Macroeconomics*. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), *Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies*, Macmillan.
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Unit 3

GDP and Circular Flow of Income

Learning Objectives

- The students shall learn about the diagram of circular flow.
- The students shall understand the rules to compute GDP.
- The students shall know the concept of the factor cost figure.
- The students shall learn about the expenditure figure.
- The students shall acknowledge the timeline for India's GDP.

Structure

- 3.1 Circular flow diagram
- 3.2 Rules for computing GDP
- 3.3 The factor cost figure
- 3.4 The expenditure figure
- 3.5 Timelines for India's GDP
- 3.6 Summary
- 3.7 Self-Assessment Questions
- 3.8 References

3.1 The diagram of a circular flow:

Here's a simplified version of the circular flow diagram:

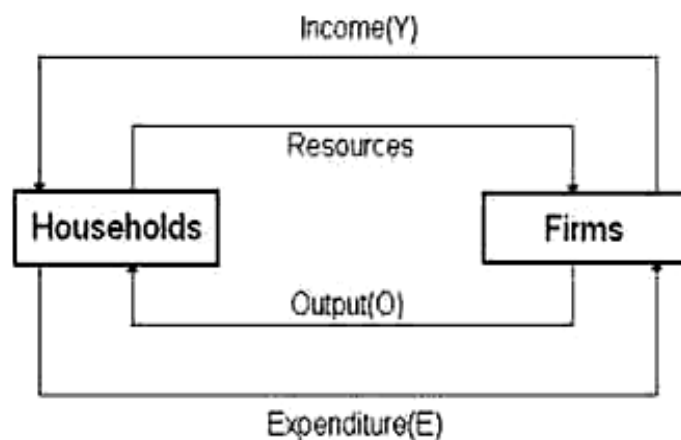


Figure 1: 2 sector circular flow model

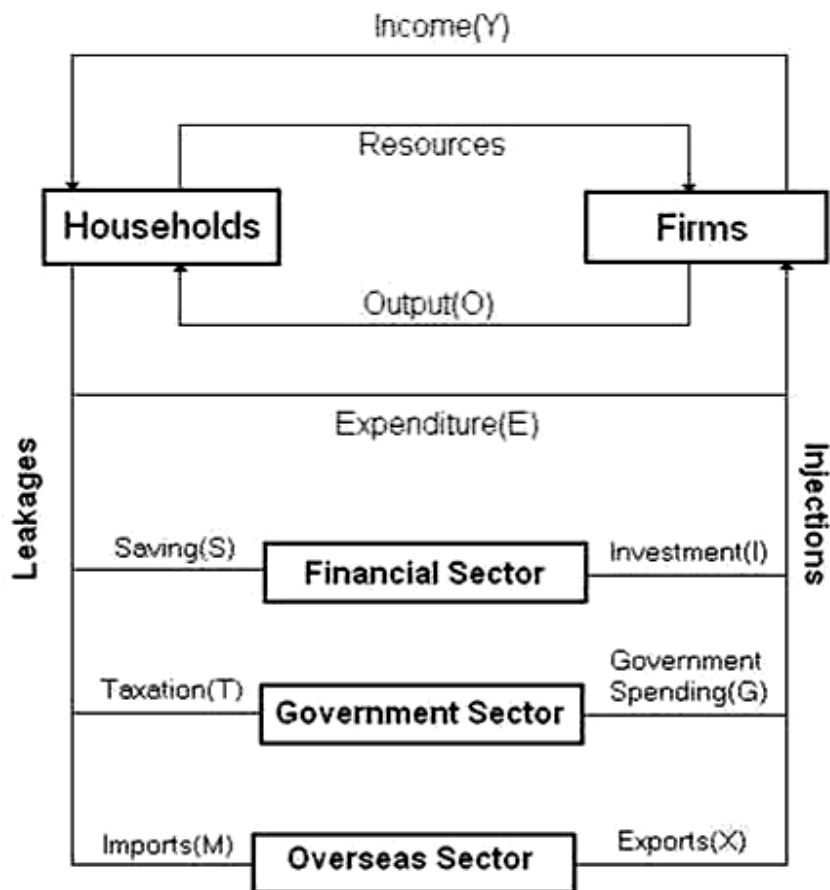
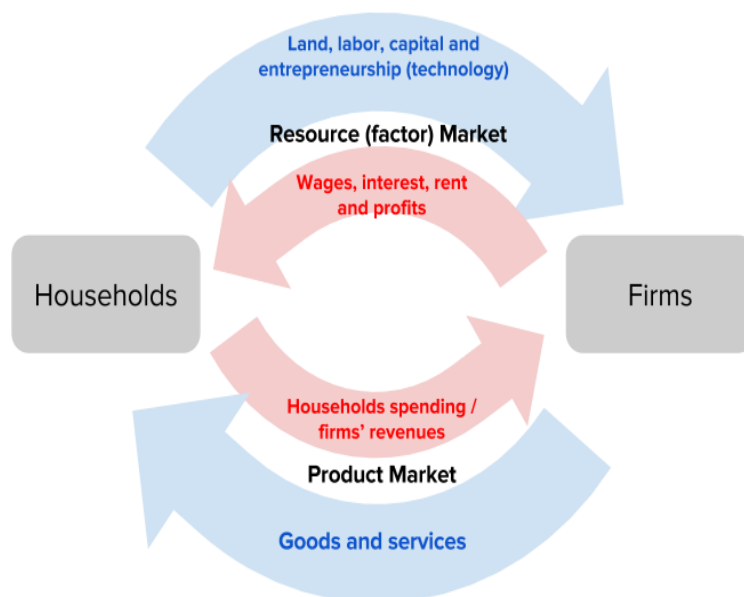


Figure 2: Five Sector Circular Flow of Income Model

Investment, or I, is the same as savings and refers to money that is available to both consumers and businesses for the purchase of capital assets like homes, factories, and buildings. I am a capital investment that has been spent.

Flowchart with a circle in it



Explanation:

The top half of the diagram represents markets for goods and services. Households purchase goods and services from firms in these markets, while firms sell their products to households.

The bottom half of the diagram represents markets for factors of production. Firms hire factors of production, such as labor and capital, from households in these markets, while households provide these factors to firms in exchange for income.

The arrows indicate the flow of goods, services, and money. Goods and services flow from firms to households. In the markets for factors of production, factors flow from households to firms, while money flows from firms to households in exchange for these factors.

The circular flow diagram illustrates the interdependence of households and firms within an economy, showing how they engage in transactions that facilitate the production and consumption of goods and services.

3.2 Rules for computing GDP

Computing Gross Domestic Product (GDP) involves following specific rules and methodologies to ensure accuracy and consistency in measuring.

1. Market worth: The worth of all finished goods and services produced inside a nation's boundaries is measured by the GDP. In order to prevent double counting, the value of intermediate products and services utilized in manufacturing is excluded and only final goods and services are tallied.

2. Domestic Production: Regardless of whether the producers are domestic or foreign-owned, GDP only includes products and services produced domestically. Production that takes place within the nation's boundaries is included in GDP; production made overseas by domestic businesses (also known as GNP) and production made inside the nation's borders by foreign businesses is not.

3. Goods and Services: GDP includes consumption, investment, government spending, or net exports. Intermediate goods and services, which are used in the production process and are not sold to final users, are not included.

4. Exclusion of Non-Market Transactions: GDP excludes non-market transactions, such as household production (e.g., cooking meals at home), volunteer work, and illegal activities (e.g., black market transactions), as these activities do not have market prices and are difficult to measure accurately.

5. **Timing:** GDP measures economic activity that occurs within a specific time period, typically a quarter or a year. It captures production that takes place within that timeframe, regardless of when the goods and services are sold or consumed.

6. **Adjustments for Depreciation:** When calculating Net Domestic Product (NDP), GDP is adjusted to account for depreciation, which represents the wear and tear on capital goods over time. NDP provides a measure of the economy's output after deducting the value of capital consumption.

7. **Price Changes:** GDP can be calculated using either current prices (nominal GDP) or constant prices (real GDP). Real GDP adjusts for changes in the price level (inflation or deflation) to provide a more accurate measure of output over time.

By adhering to these rules and methodologies, economists and statisticians can produce reliable and consistent estimates of GDP, which serve as important indicators of a country's economic performance and standard of living.

3.3 The Factor Cost Figure

The Factor Cost Figure, also known as Factor Cost GDP or GDP at factor cost. All factors of production— land, labor, capital, and entrepreneurship—involved in the production process for Cost figure.

Here's how the Factor Cost Figure is derived:

Value Added: It measures the contribution of each sector to the final product.

Factor Incomes: The Factor Cost Figure includes the total incomes earned by all factors of production in the economy.

Exclusion of Indirect Taxes and Subsidies : The Factor Cost Figure excludes indirect taxes (taxes on production and imports) and includes subsidies. This adjustment is made to arrive at the net value added by each sector without the distortionary effects of taxes and subsidies.

Calculation : Once the value added by each sector is determined and adjustments for indirect taxes and subsidies are made, the Factor Cost Figure is obtained by summing up the total factor incomes earned by all factors of production.

The Factor Cost Figure provides a measure of the total income generated within the economy, reflecting the contribution of all factors of production to the production process. It serves as an important indicator of economic activity and income distribution within a country.

3.4 The Expenditure Figure

Adding up domestic spending on completed goods and services from several streams during a given time period is the expenditure (at market prices) technique. The GDP estimates derived from the two methods may not line up precisely, although they are quite similar. The spending approach offers valuable insights into the key sectors of the Indian economy. For example, domestic household consumption, which makes up 59.05% of India's GDP, shields the nation from most global economic downturns.

3.5 Timelines for India's (GDP)

The data for each quarter are made public two months after the last day of the quarter's business. On May 31, with a two-month delay, annual GDP data were made available. (The Indian financial year runs from April to March.) Quarterly projections are the first numbers to be made public. The calculated figures are updated to final numbers as more and more precise data sets become available.

3.6 Summary

- Due to the use of two different methodologies, the GDP in India is calculated in two different ways, yielding two distinct but closely related numbers.
- India determines GDP using two different techniques. Both strategies have advantages, depending on the user's needs. The performance of different industry sectors can be assessed using the factor-cost GDP data.

3.7 Self-Assessment Questions

1. Differentiate between income and expenditure method?
2. Explain the product method of the national income?
3. Differentiate between direct and indirect taxes?
4. What is the Cost of Living?
5. How can one compute the cost of living?
6. Explain the consumer and wholesale price indices.
7. What is the usefulness of estimating the National Income?
8. What are India's largest industries, and where does India derive a major part of its GDP from?
9. What goes into the cost-of-living index and how is it calculated?
10. How do we calculate a Consumer price index?

3.8 References

- Mankiw, N. Gregory. Macroeconomics. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies, Macmillan.
- Errol D’Souza (2008), Macroeconomics, Pearson.
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- Introductory Macro Economics by Radha Bahuguna – Pub. By Dhanpat Rai & Co.

Chapter 4

GDP and Price Index

Learning Objectives

1. The students shall learn to compare and contrast nominal GDP and real GDP.
2. The students shall learn to calculate the real GDP.
3. The students shall understand the concept of consumer price index and wholesale price index.
4. The students will also learn the significance of wholesale price index.

Structure

- 4.1 Nominal and Real GDP
- 4.2 Real GDP calculation
- 4.3 Consumer price index and wholesale price index
- 4.4 Case study
- 4.5 Summary
- 4.6 Self-Assessment Questions
- 4.7 References

4.1 Nominal GDP vs. Real GDP

The nominal GDP, or "current-dollar GDP," of the United States rose by 7.8% on an annualised basis in the second quarter of 2022, while real GDP fell by 0.9%.

Economists conduct macroeconomic research and formulate central bank policy using the BEA's real GDP headline data. Since inflation is taken into account, real GDP differs from nominal GDP. Since nominal GDP is estimated using current prices, no inflation adjustment is necessary. In spite of being less significant, this makes it easier to calculate and analyse comparisons across quarters and between years.

4.2 Real Calculation (GDP)

On a quarterly basis, the BEA releases the deflator. Since a base year, inflation has been measured by the GDP deflator (currently 2017 for the BEA). The effects of inflation are eliminated by multiplying the nominal GDP by the deflator.

Measuring the cost of living

Cost of living indices are used to compare how much the average individual would have to spend in various locations on things like food, housing, transportation, energy, clothing,

entertainment, and healthcare. To monitor how much the price of necessities rises over time, a living costs index is also used. Although the U.S. government does not produce or publish any formal cost of living indices, a handful are provided by organisations that monitor these expenses across the country.

Consumer products and services range between various urban and suburban locations. Since rent and utilities are probably less expensive in a small city in the Midwest than they are in a major city such as New York, Los Angeles, or Boston, a person's wage might enable them to maintain a high standard of life there.

A living cost index can also be understood by asking how many items and services a certain amount of money will buy in a particular place. In Denver, for instance, \$100 often buys more products and services than it would in New York.

The choice of job, required wage, and place of residence can all be influenced by the cost of living. The capacity to save for a home and pay off student loans, if for having a kid or when to retire, is also significantly impacted by the cost of living.

Accommodation, apparel, healthcare, food, and power are examples of need-based expenses that can climb over time and take up a larger percentage of a person's monthly income. An individual can determine how much their expenses are rising by tracking changes in their basic expenses using a cost-of-living index. The index can also show how need-based expenses differ between cities and towns.

A living cost index can be used to assess if a person's income or wage is sufficient to pay for their essential living expenses. From that, a person can determine if there is enough additional money left over to pay off debt or save for retirement.

Even though there are several kinds of living cost indexes that employ diverse metrics and variables, the majority establish a basic cost of living, which is frequently denoted by 100. The baseline can either be a single region's cost of living, such as Chicago, where its living costs are set at 100, or it can be the average of several locations. The cost of living in other locations is compared to the base terminal and provides a corresponding number.

If the cost of living in Boston is 20% higher on average compared to the base city, then Boston's living cost index would be 120.

It's crucial to take into account a region's typical income as well. A southern town may have a lower cost of living than most communities on the east or west coasts. The median income in the southern town, however, can be less than the local cost of living.

4.3 Consumer price index and Wholesale price index

Due to inflation, the WPI (Wholesale Price Index) and CPI (Consumer Price Index) have recently garnered headlines. Compared to CPI inflation of 4.48%, WPI inflation was 12.54%. The pace of price growth for services and goods over a specific time period is referred to as inflation.

WPI and CPI are still difficult concepts for many people to grasp, as well as what they measure and how they differ. You can learn everything you want to know regarding WPI and CPI right here. The Consumer Price Index, on the other hand, tracks changes in the average cost of a certain class of consumer goods.

Indexation is the alteration of financial proceeds, including interest, tax, dividends, earnings, and more. Price indices are used to counteract changes in the general level of prices and preserve consumers' purchasing power. Price Index is a measure of how much a commodity's price has varied from the prior year and is expressed as a number on an index.

Consumer Price Index

As a first step, let's define CPI and WPI. A gauge of market price fluctuations over time is the consumer price index, or CPI. It is determined by taking the average cost of a selection of services and goods.

An index is a helpful tool for monitoring price changes, particularly those that affect clothing and food prices. In other words, you can determine how much everything else has climbed in price by looking at the index.

The Consumer Price Index could not be reliable for various population groups for a number of reasons. For instance, the CPI for an urban region will represent the economic position of the urban population but not that of the rural population.

The index does not take into account social or environmental issues and is just a conditional measure of cost of living. When calculating the CPI, it's crucial to keep in mind that it's not a perfect indicator of all areas of living.

Let's look at how the consumer price index is calculated before learning about the main distinctions between the CPI and WPI. Comparing the interest, a person charged in 2009 to that same person's interest in 2010 is one of the simplest ways to determine the consumer price index. This makes it possible to determine how much the standard of life of consumers has increased or diminished.

- However, the future costs of renting a dwelling as opposed to owning a home is excluded from the Consumer Price Index. The "opportunity cost" associated with this expense ought to be accounted for in the index.
- Regarding a base year, the index is determined either quarterly or monthly. To determine how often prices have fluctuated from the base year, the baseline year is used.
- The costs of a marketplace range of products and services in a particular area are used to construct the Consumer Price Index. The amount spent on consumption in an economy is represented by this price basket.
- You must reduce the value of a basket of products in a given year from the cost of a comparable assortment of items in the base year in order to calculate the index. Next, divide this figure by 100 to obtain the mean cost of a basket of commodities in the base year.
- While the production price index (PPI) is used as the primary indicator of inflation in some nations, such as India, the wholesale pricing index (WPI) is not. Nevertheless, you should be knowledgeable about the wholesale pricing index because it is important to the economy.

Wholesale Price Index

Prior to learning the distinction between WPI and CPI, it is crucial to understand WPI. In certain nations, notably the United States, the Wholesale Cost Index serves as the main indicator of inflation. The wholesale price movements of a sample basket of items are tracked by the WPI.

While the producer price index (PPI) is used as the primary indicator of inflation in some nations, such as India, the wholesale pricing index (WPI) is not. Nevertheless, you should be knowledgeable about the wholesale pricing index because it is an important aspect of the economy.

In general, industrial and agricultural items make up the WPI. This calculation is performed using Lapeyre's formula. Indeed, prices have decreased if, indeed, the index is increasing more slowly than predicted. However, if the WPI is declining, wholesale prices will also decline. It's a monthly indicator of price change. The WPI makes use of the base year's total cost of goods. The difference is then expressed as a percentage and calculated by comparing the costs from a subsequent year to the total from the base year.

Highlights of the Wholesale Price Index

- The WPI is crucial in assisting the government in taking the required steps to combat inflation.
- The wholesale price index for these commodities is not the same as their retail pricing, hence excessive wholesale price inflation can have a detrimental effect on the economy and personal budgets.
- Monetary and fiscal policies employ the wholesale price index. Economic time series adjustments are beneficial.
- While the PPI only includes finished goods, the WPI tracks price fluctuations in the initial stages of production.
- Before a product reaches the retail sector, it tracks price changes in the primary market.
- The WPI is more geared towards the retail market and has a significantly wider scope than the CPI.

Although the CPI and WPI represent two separate price indices, they are both crucial for assessing a nation's level of inflation. These can be used to determine the monetary rate because inflation is a crucial economic policy indicator. If one index rises, the other must be falling. The WPI comprises the prices of the goods supplied by wholesalers, whereas the CPI is based on the prices paid by consumers, making it difficult to tell which index is higher.

4.4. Summary:-

- Cost of living indices are used to compare how much the average individual would have to spend in various locations on things like food, housing, transportation, energy, clothing, entertainment, and healthcare.
- Consumer products and services range between various urban and suburban locations.
- The choice of job, required wage, and place of residence can all be influenced by the cost of living.
- Accommodation, apparel, healthcare, food, and power are examples of need-based expenses that can climb over time and take up a larger percentage of a person's monthly income.
- The pace of price growth for services and goods over a specific time period is referred to as inflation.

- The Wholesale Price Index helps gauge price changes resulting from large-scale product sales. The Consumer Price Index, on the other hand, tracks changes in the average cost of a certain class of consumer goods.
- An index is a helpful tool for monitoring price changes, particularly those that affect clothing and food prices.
- While the producer price index (PPI) is used as the primary indicator of inflation in some nations, such as India, the wholesale pricing index (WPI) is not.
- The WPI comprises the prices of the goods supplied by wholesalers, whereas the CPI is based on the prices paid by consumers, making it difficult to tell which index is higher.

4.5. Case study

A Case Study on Cash Reserve Ratio (CRR):

One important tool for monetary policy that central banks employ to control the amount of liquidity in the banking system is the Cash Reserve Ratio (CRR). It is the percentage of total deposits held by a bank with the central bank that the bank is required to maintain as cash reserves. To comprehend the effects of variations in CRR on the financial system, let's examine the following hypothetical situation:

Case Scenario

Background:

Country X is experiencing high inflation, and the central bank is concerned about the excessive liquidity in the banking system. To control inflation and stabilize the economy, the central bank decides to increase the Cash Reserve Ratio (CRR) from 4% to 6%.

Impact on Banks:

1. Reduction in Lendable Funds: Banks must retain a larger percentage of their deposits as reserves with the central bank in response to an increase in the CRR. As a result, banks have less lendable funds available for lending and investing.
2. Interest Rates: Due to the reduction in lendable funds, banks may increase their lending rates to compensate for the lower availability of funds.
3. Impact on Profitability: Banks earn interest income on the loans they extend to borrowers. With reduced lendable funds and potentially higher interest rates, banks may experience a decline in their profitability as the volume of loans decreases and the cost of funds increases.

4. **Liquidity Management:** Banks need to manage their liquidity effectively to meet the increased reserve requirements imposed by the higher CRR. They may need to adjust their asset-liability mix, optimize their loan portfolios, and explore alternative sources of funding to maintain adequate liquidity levels.

Impact on Economy:

1. **Credit Availability:** The increase in CRR reduces the availability of credit in the economy, which can dampen consumer spending and business investment. This may lead to a slowdown in economic activity and GDP growth.

2. **Inflation Control:** By reducing the supply of money in the economy, the central bank aims to control inflationary pressures. The higher CRR helps in tightening monetary conditions, which can help in curbing excessive inflation.

3. **Exchange Rates:** Tightening monetary policy through an increase in CRR can lead to an appreciation of the domestic currency as higher interest rates attract foreign investment. This can have implications for trade competitiveness and export-oriented industries.

Conclusion:

In conclusion, changes in Cash Reserve Ratio (CRR) have significant implications for banks, financial markets, and the broader economy. While an increase in CRR helps in controlling inflation and maintaining financial stability, it can also impact credit availability, interest rates, and economic growth. Therefore, central banks need to carefully assess the macroeconomic conditions and adopt appropriate monetary policy measures, including adjustments in CRR, to achieve their policy objectives effectively.

4.6 Self-Assessment Questions:

1. How to calculate the Wholesale price index?
2. What is the difference between CPI (Consumer price index) and WPI (Wholesale price index)?
3. Explain three items that are excluded from GNP measurement?
4. State any six precautions which must be taken while estimating factor income?
5. Explain the production method of estimating national income?
6. Explain the concept of gross investment?
7. Discuss the concept of factor income and transfer income with the help of examples?

8. Explain the importance of circular flow income?
9. Difference between nominal GDP and real GDP?
10. Explain the concept of measuring the cost of living indices?

4.7 References

- Mankiw, N. Gregory. Macroeconomics. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies, Macmillan.
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Unit 5

Consumption

Learning Objectives

- The students shall understand the concept of consumption from a classical point of view.
- The students shall learn the psychological law of consumption.
- The students shall know the Kuznets consumption puzzle.
- The students shall understand the theories of consumption life cycle and get awareness on consumer preferences.

Structure:

- 5.1 Classical view on consumption
- 5.2 The psychological law of consumption
- 5.3 Kuznets consumption puzzle
- 5.4 Fisher's intertemporal choice model
- 5.5 Summary
- 5.6 Self-Assessment
- 5.7 Reference

5.1 The classical views on consumption

Classical economists with differing perspectives on consumption, such as Adam Smith, David Ricardo, and John Stuart Mill, established the groundwork for contemporary economic theory. Key traditional perspectives on consumption are as follows:

1. **Utility and Self-Interest:** Classical economists believed that individuals are rational actors who seek to maximize their utility or satisfaction from consumption. They argued that consumers make decisions based on their self-interest, aiming to achieve the greatest satisfaction with the resources available to them.
2. **Declining Marginal Benefit Law** According to the law of falling marginal utility, which was established by classical economics, when people consume more goods and services, the additional satisfaction or utility they receive from each new unit decreases. This theory helps to explain why, in an effort to maximize utility, customers allocate their income among a variety of goods and services.

3. **Income and Consumption** Classical economists recognized the relationship between income and consumption. They observed that as individuals' incomes increase, their consumption tends to rise, but not proportionally. Instead, they tend to save a portion of their income, reflecting the concept of the "propensity to consume."

4. **Savings and Investment:** Classical economists emphasized the importance of savings for investment and economic growth. They argued that individuals save a portion of their income to finance future consumption or investment in productive assets. Savings provide funds for investment, which contributes to capital accumulation and economic development over time.

5. **Long-Term Consumption Patterns:** Classical economists also considered long-term consumption patterns and trends. They recognized that consumption behavior is influenced by factors such as demographics, technology, cultural norms, and institutional arrangements. Changes in these factors can lead to shifts in consumption patterns over time.

6. **Role of Government:** Classical economists generally advocated for limited government intervention in consumption decisions. They believed in the efficiency of free markets and argued that individuals are best able to determine their own consumption preferences and allocate resources accordingly. Government intervention in consumption was seen as potentially distorting market outcomes and reducing overall welfare.

Overall, classical economists provided valuable insights into the nature of consumption behavior, emphasizing the role of individual preferences, income, savings, and market mechanisms in determining consumption patterns. While their views have been refined and extended by later economists, their contributions laid the groundwork for understanding consumption in modern economics.

5.2 The Psychological law of consumption

The Psychological Law of Consumption is an empirical finding about the relationship between household income and spending patterns on various categories of goods and services. It is sometimes referred to as Engel's Law or the Law of Income Elasticity of Demand. Ernst Engel, a German statistician, was the one who first introduced the law in the 19th century.

According to the Psychological Law of Consumption, although the total amount spent on food may rise, the percentage of money spent on food reduces as household income rises. To put it another way, when people get richer, they usually allocate a reduced portion of their overall income was spent on food. This principle can be explained by several factors:

1. **Essentials vs. Luxuries:** When household income increases, people typically set aside a bigger portion of their budget for non-essentials including housing, healthcare, education, and recreational pursuits. When compared to needs such as food, these kinds of products and services are frequently regarded as "luxury".

2. **Income Elasticity of Demand:** Food is typically considered an income-inelastic good, meaning that demand for food does not increase proportionally with income. As people's incomes rise, they tend to spend a smaller proportion of their income on food because their demand for food does not increase at the same rate as their income.

3. **Changes in Consumption Patterns:** Higher incomes often lead to changes in dietary preferences and consumption patterns. Wealthier individuals may choose to spend more on gourmet foods, dining out, and other culinary experiences, which can be more expensive but offer greater variety and quality.

4. **Improved Living Standards:** Rising incomes are often associated with improvements in living standards, including better access to education, healthcare, and sanitation. These improvements can lead to better nutrition and health outcomes, reducing the need to allocate a large share of income to food expenses.

Overall, the Psychological Law of Consumption highlights an important aspect of consumer behaviour and income dynamics. While the absolute amount spent on food may increase with income, the proportion of income allocated to food tends to decline as households become wealthier, reflecting changing consumption preferences and priorities.

5.3 Kuznets' consumption puzzle

Economist and Nobel laureate Simon Kuznets is best recognized for his research on income inequality and economic growth. Yet, he also made a valuable contribution to the comprehension of consumption patterns by observing what has been called the "Kuznets' consumption puzzle."

The Kuznets consumption puzzle refers to the empirical observation that, contrary to what might be expected, consumption as a percentage of GDP tends to remain relatively stable or even decline as countries experience economic growth and development over time.

Here's a breakdown of the puzzle and some possible explanations:

Stability of Consumption Share: One might intuitively expect that as incomes rise, individuals would spend a larger proportion of their income on consumption. However, Kuznets observed that in many cases, the share of consumption in GDP does not increase proportionally with economic growth.

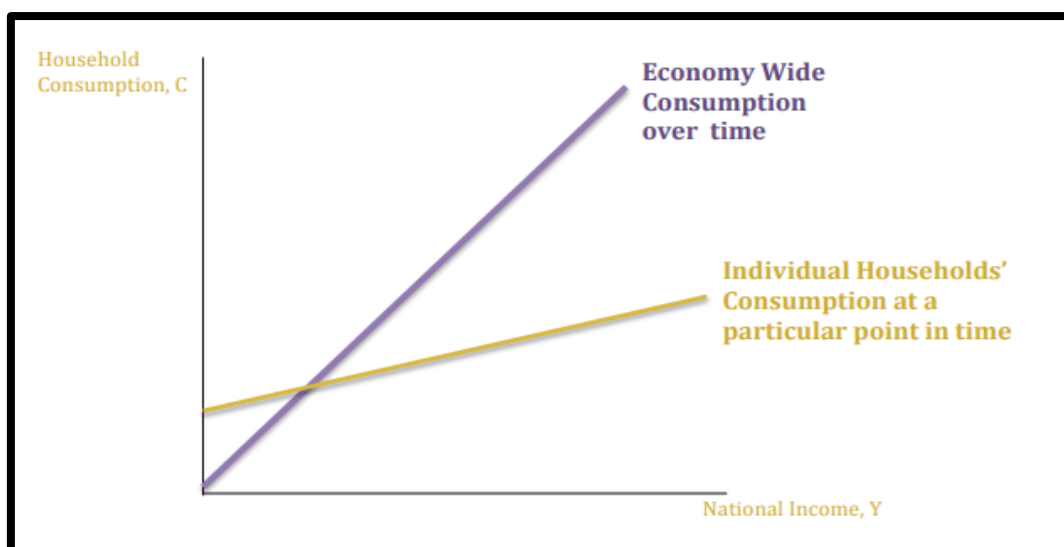
Increased Savings and Investment: One explanation for this phenomenon is that as countries develop, individuals may allocate a larger share of their income to savings and investment rather than consumption. Higher savings rates can fuel investment in physical and human capital, which in turn contributes to further economic growth.

Changing Consumption Patterns: Economic development often leads to changes in consumption patterns. As countries become wealthier, individuals may prioritize spending on education, healthcare, housing, and other non-consumption goods and services over traditional consumption items like food and clothing. This shift in consumption preferences can contribute to the stability of the consumption share in GDP.

Income Inequality: Kuznets' work also highlighted the relationship between income inequality and economic development. As countries progress, income inequality may initially increase before eventually decreasing. In societies with high income inequality, a significant portion of income may be concentrated among the wealthy, who tend to save a larger proportion of their income rather than spend it on consumption.

Cultural and Institutional Factors: Cultural norms, social institutions, and government policies can also influence consumption behavior. For example, in countries with strong social safety nets or robust pension systems, individuals may feel more secure about their future and thus be more inclined to save rather than spend.

The Kuznets consumption puzzle underscores the complexity of consumption dynamics in the context of economic growth and development. While economic theory suggests that rising incomes should lead to increased consumption, empirical evidence suggests that other factors, such as savings behavior, changing consumption patterns, and income distribution, also play important roles in shaping consumption behavior over time.



5.4 Fisher's Intertemporal Choice Model

Fisher's Intertemporal Choice Model, proposed by the economist Irving Fisher, explores how individuals make decisions about consumption and savings over time. It is based on the concept of intertemporal utility maximization, which suggests that individuals seek to maximize their overall well-being or utility across different time periods, taking into account factors such as income, consumption, savings, and preferences for present versus future consumption.

The model is often depicted graphically using what is known as the "Fisher Diagram" or "Fisher Separation Theorem," which illustrates the trade-off between present and future consumption. Here's an overview of Fisher's Intertemporal Choice Model:

1. **Consumption-Savings Trade-off:** Fisher's model highlights the trade-off individuals face between consuming goods and services in the present versus saving and investing for future consumption. This trade-off is influenced by factors such as current income, expected future income, interest rates, and time preferences.
2. **Time Preferences:** Fisher's model incorporates individuals' time preferences, which reflect their preferences for present versus future consumption. Some individuals may have a strong preference for immediate gratification and prioritize present consumption over future consumption, while others may have a more patient outlook and prioritize saving and investing for the future.
3. **Optimal Consumption and Savings:** The goal of Fisher's model is to identify the optimal allocation of income between present consumption and future savings to maximize overall well-being or utility over time. This involves balancing immediate consumption desires with the desire to accumulate savings for future needs and aspirations.
4. **Interest Rates and Discounting:** Fisher's model also considers the role of interest rates in intertemporal decision-making. Higher interest rates increase the opportunity cost of current consumption, making future consumption relatively more attractive. Individuals may adjust their consumption and savings decisions in response to changes in interest rates to maximize their overall utility.
5. **Life Cycle Considerations:** Fisher's model takes into account life cycle considerations, recognizing that individuals may have different consumption and savings patterns at different stages of life. For example, young individuals may prioritize saving for major life events such as education, homeownership, or retirement, while older individuals may prioritize spending down their savings to maintain their standard of living in retirement.

Overall, Fisher's Intertemporal Choice Model provides a framework for understanding how individuals make decisions about consumption and savings over time, taking into account factors such as income, time preferences, interest rates, and life cycle considerations. By analyzing the trade-offs involved in intertemporal decision-making, economists can better understand and predict consumer behaviour and inform policy decisions related to savings, investment, and economic welfare.

5.5 Summary

Although there are several definitions for consumption, the best one is the ultimate purchase of products and services made by individuals.

- According to the traditional consumption function, changes in income and consumer spending are entirely dependent on income. If this is accurate, then total savings should rise in line with GDP growth. A fundamental tenet of Keynesian macroeconomic theory is the stability of the consumption function, which is partly derived from Keynes' Psychological Law of Consumption and is especially striking when compared to the volatility of investments.
- The level of national income passively determines all expenditures; the consumption function is considered to be stable and static.
- The consumption function and independent investment must stay constant for long enough for national income for the model to be valid.

5.6 Self-Assessment Questions

1. What is the permanent income hypothesis?
2. Explain the saving function with the help of an example?
3. Distinguish the difference between voluntary and involuntary unemployment?
4. What do you understand about the fiscal deficit?
5. Explain the concept of average propensity to consume and marginal propensity to consume?

5.7 References

- Mankiw, N. Gregory. *Macroeconomics*. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), *Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies*, Macmillan.

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Unit 6

Income hypothesis

Learning Objectives

- The students shall know what the permanent income hypothesis is.
- The students shall understand the concept behind the permanent income hypothesis.
- The students shall learn the correlation between the spending habits and the permanent income hypothesis.
- The students will understand the link between liquidity and the permanent income hypothesis.

Structure:

6.1 Permanent hypothesis

6.2 Understanding the permanent income hypothesis

6.3 Spending habits under the permanent income hypothesis

6.4 Liquidity and the permanent income hypothesis

6.5 Summary

6.6 Self-Assessment

6.7 Reference

6.1 Permanent income hypothesis

The Permanent Income Hypothesis (PIH), put forth by economist Milton Friedman in the 1950s, maintains that people's decisions about what to buy are mostly influenced by their long-term or permanent income as opposed to their current or ephemeral income. The hypothesis states that people attempt to maintain a steady level of consumption throughout time by changing their spending habits. Their spending habits change in response to shifts in their long-term income prospects rather than in response to fluctuations in their immediate income.

Key features of the Permanent Income Hypothesis include:

Consumption Smoothing: The PIH states that people try to minimize changes in their consumption levels by dissaving (withdrawing from savings) during times of low income and saving during times of high income. This makes it possible for people to sustain a comparatively steady level of living over time, despite brief fluctuations in income.

Long-Term Income Expectations: The PIH emphasizes the importance of individuals' long-term income expectations in determining their consumption behavior. Changes in expectations about future income, such as expectations of future job security, career advancement, or inheritance, can lead individuals to adjust their current consumption levels accordingly.

Rational Behavior: The PIH assumes that individuals are rational actors who make decisions based on maximizing their overall well-being or utility. Individuals are assumed to have perfect foresight and to make optimal consumption and savings decisions based on all available information, including their long-term income expectations.

Implications for Savings and Investment: The PIH has important implications for savings and investment behavior. Individuals may save a portion of their current income to finance future consumption needs or to build wealth for retirement, education, or other long-term goals. Similarly, changes in interest rates or other factors affecting long-term income expectations can influence individuals' decisions about investment in financial assets such as stocks, bonds, and real estate.

Empirical Evidence: While the PIH has been influential in shaping economic theory and policy, empirical studies have found mixed evidence in support of its predictions. Some studies have found that changes in permanent income have a stronger impact on consumption than changes in transitory income, supporting the basic premise of the PIH. However, other factors such as liquidity constraints, borrowing constraints, and behavioral biases may also influence consumption behavior.

All things considered, the Permanent Income Hypothesis offers a helpful framework for comprehending how people make decisions about their savings and spending over time, highlighting the significance of long-term income expectations in influencing consumer behavior.

6.2 Comprehending the Hypothesis of Permanent Income

Economist Milton Friedman proposed the Permanent Income Hypothesis (PIH) in the 1950s, which holds that people's decisions about what to buy is mostly determined by their long-term or permanent income rather than their current or ephemeral income. The theory proposes that people try to keep their consumption levels steady over time, modifying their spending habits more in reaction to shifts in their expectations for their long-term income than to short-term variations in it.

Among the Permanent Income Hypothesis's salient characteristics are:

Consumption smoothing: The PIH states that people try to minimize changes in their consumption levels by dissaving (withdrawing from savings) during times of low income and saving during times of high income. This makes it possible for people to sustain a comparatively steady level of life throughout time, especially under the face of temporary changes in income.

Long-Term Income Expectations: The PIH emphasizes the importance of individuals' long-term income expectations in determining their consumption behavior. Changes in expectations about future income, such as expectations of future job security, career advancement, or inheritance, can lead individuals to adjust their current consumption levels accordingly.

Rational Behaviour: The PIH assumes that individuals are rational actors who make decisions based on maximizing their overall well-being or utility. Individuals are assumed to have perfect foresight and to make optimal consumption and savings decisions based on all available information, including their long-term income expectations.

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Here's a breakdown of the key components and implications of the Permanent Income Hypothesis:

Current vs. Permanent Income: Current income refers to the money individuals earn in a specific period, such as monthly wages or annual bonuses. Permanent income represents individuals' expected average income over the long term, accounting for fluctuations due to factors like business cycles or temporary windfalls. It's an estimate of the income individuals anticipate receiving throughout their lives.

Consumption Smoothing: Instead of reacting to short-term changes in income, people consider their long-term earning potential when deciding how much to consume and how much to save.

Impulse Responses: According to the PIH, temporary changes in income (like a one-time bonus or unexpected expense) won't prompt significant shifts in spending habits.

Instead, individuals adjust their spending gradually in response to changes in their perception of permanent income. For instance, if someone receives a salary increase they expect to last, they might gradually increase their spending rather than immediately splurging.

Savings and Investment: The PIH has implications for saving and investment behaviors. Individuals save a portion of their income to smooth out consumption and provide for future needs. Investments, such as retirement accounts or real estate purchases, are made with an eye toward ensuring a stable standard of living over the long term.

Income Expectations: People's expectations about their future income play a crucial role in shaping their consumption decisions. Factors like career prospects, job security, and anticipated windfalls (like inheritances) influence individuals' perceptions of their permanent income and, consequently, their spending habits.

Empirical Evidence: Empirical studies have provided mixed support for the PIH. While some research supports the idea that consumption responds more to permanent income changes than to transitory ones, other factors like borrowing constraints and behavioral biases can also influence spending decisions.

6.4 Liquidity and the Permanent Income Hypothesis

Liquidity considerations can indeed intersect with the Permanent Income Hypothesis (PIH), particularly in how individuals manage their finances and consumption decisions. Here's how liquidity factors can influence the PIH:

Buffering against Income Volatility:

Individuals may prioritize liquidity to buffer against income volatility. Even if they have a stable expectation of permanent income, temporary disruptions such as job loss or unexpected expenses can occur. Therefore, maintaining liquid assets like savings accounts or

emergency funds can help smooth consumption during these periods without resorting to significant adjustments.

Liquidity Constraints: Liquidity constraints can affect individuals' ability to smooth consumption as predicted by the PIH. If individuals face limited access to credit or have low liquid assets, they may be forced to cut consumption during income downturns, regardless of their long-term income expectations.

Liquidity Preferences: Individuals may exhibit preferences for liquidity due to risk aversion or uncertainty about future income. This preference for holding liquid assets, even at the cost of potential returns, can influence consumption decisions. For instance, someone with a strong preference for liquidity may maintain higher savings levels than predicted by the PIH to ensure they have readily available funds for unforeseen circumstances.

Borrowing and Credit: Access to credit and borrowing facilities can mitigate liquidity constraints and smooth consumption in line with the PIH. Individuals may borrow against future income or assets during periods of income shortfall to maintain their desired level of consumption. However, borrowing may come with costs such as interest payments, which could influence consumption decisions.

Asset Allocation: Liquidity considerations can also influence individuals' asset allocation decisions. While the PIH suggests that individuals save to maintain a stable standard of living over time, the choice of assets may be influenced by liquidity needs. For example, individuals may allocate a portion of their savings to highly liquid assets like cash or short-term investments to cover short-term expenses, even if these assets offer lower returns compared to less liquid investments.

6.5 Summary:-

Individuals may prioritize liquidity to mitigate income volatility, manage liquidity constraints, and accommodate preferences for risk aversion or uncertainty, all of which can influence consumption patterns.

6.6 Self-Assessment Questions

1. Briefly explain the life cycle hypothesis?

2. What should be the Spending Habits Under the Permanent Income Hypothesis?
3. Explain the relation between Liquidity and the Permanent Income Hypothesis.
4. Elaborate the Life-Cycle Hypothesis vs. Keynesian Theory.
5. What are the Special Considerations for the Life-Cycle Hypothesis?
6. Distinguish the difference between fiscal policy and monetary policy?
7. Define deflationary gap and inflationary gap?
8. Explain the concept of open market operations?
9. What are the causes of excess and deficit demand?
10. Define statutory liquidity ratio?

6.7 References

- Mankiw, N. Gregory. Macroeconomics. New York: Worth Publishers, 2003.
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Unit 7

Life cycle hypothesis

Learning Objectives

- The students shall understand the life-cycle hypothesis.
- The students shall compare and contrast the life-cycle hypothesis and Keynesian theory.
- The students shall learn the significance of the life-cycle hypothesis.
- The students shall learn the purpose of the life-cycle hypothesis.

Structure:

- 7.1 Introduction
- 7.2 Life cycle hypothesis VS Keynesian theory
- 7.3 Special consideration for the life cycle hypothesis
- 7.4 Case study
- 7.5 Summary
- 7.6 Self-Assessment
- 7.7 Reference

7.1 Introduction

The life cycle hypothesis is an economic theory that explores how individuals make consumption and savings decisions over their lifetimes. Developed by Franco Modigliani and Richard Brumberg in the 1950s, and later expanded upon by Modigliani in the 1960s.

Here's an introduction to the key concepts of the life cycle hypothesis:

Consumption-Saving Decision:

The life cycle hypothesis suggests that individuals make consumption and savings decisions with the goal of smoothing consumption over their lifetimes. They aim to maintain a relatively constant level of consumption from young adulthood through retirement, adjusting spending and saving patterns to accommodate changes in income and expenses over time.

Life Cycle Stages:

The life cycle is typically divided into stages such as youth, working age, and retirement. Each stage is characterized by different income levels, expenses, and financial priorities.

In the working-age years, individuals typically earn the bulk of their lifetime income. They may prioritize saving for retirement, funding their children's education, and paying off mortgages or other debts.

During retirement, individuals rely on accumulated savings, pensions, and social security benefits to support their living expenses. Consumption may decrease during this stage as individuals transition into a fixed-income lifestyle.

Income and Consumption Patterns:

The life cycle hypothesis suggests that individuals' consumption patterns are closely linked to their income levels over time. Consumption tends to increase with income during working years, peak around mid-life, and decline during retirement.

However, individuals may also borrow or save to smooth consumption during periods of income volatility or unexpected expenses. For example, individuals may borrow to finance education or major purchases during working years and save for retirement during peak earning years.

Implications for Savings and Investment:

The life cycle hypothesis has important implications for savings and investment behavior. Individuals are encouraged to save during peak earning years to build a financial cushion for retirement and other future needs.

Investment decisions are influenced by life cycle considerations, with individuals choosing assets that align with their time horizon, risk tolerance, and financial goals at each stage of life.

7.2 Life-Cycle Hypothesis vs. Keynesian Theory

The Life-Cycle Hypothesis and Keynesian Theory offer different perspectives on how individuals make consumption and savings decisions, as well as how these decisions impact overall economic activity. Here's a comparison of the two theories:

Approach to Consumption:

Life-Cycle Hypothesis: This theory highlights the significance of taking into account a person's whole life when examining their consumption choices. It proposes that people should try to spread out their consumption throughout the course of their lives, modifying their patterns of saving and spending in response to shifts in their age, income, and other conditions.

Keynesian Theory: This theory emphasizes the importance of aggregate demand in driving economic activity as well as short-term consumption patterns. It implies that present income

levels, expectations for future income, and psychological elements like customer confidence and emotion all have an impact on people's spending decisions.

Role of Saving:

Life-Cycle Hypothesis: Saving is a central concept in the Life-Cycle Hypothesis, as individuals are encouraged to save during their working years to provide for retirement and other future needs. The hypothesis emphasizes the importance of long-term financial planning and asset accumulation.

Keynesian Theory: While Keynesian Theory acknowledges the importance of saving, it tends to focus more on the short-term impact of changes in saving behavior on aggregate demand and economic activity. Keynesian economics often advocates for policies aimed at boosting consumption and investment to stimulate economic growth, particularly during periods of recession or low demand.

Income and Consumption Relationship:

Life-Cycle Hypothesis: According to this idea, people's expectations for their long-term income influence their consumption choices more so than short-term fluctuations in income. Consumption often reacts to changes in permanent income rather than being impacted by transient income.

Keynesian Theory: Keynesian Theory suggests that changes in income can have a significant impact on consumption in the short run. Increases in income can lead to higher consumption levels, which in turn stimulate demand and economic activity. Conversely, decreases in income can lead to lower consumption and reduced aggregate demand.

Policy Implications:

Life-Cycle Hypothesis: The Life-Cycle Hypothesis has implications for policies related to retirement savings, social security, and income redistribution. It emphasizes the importance of promoting saving and investment to ensure individuals can maintain their standard of living in retirement.

Keynesian Theory: Keynesian Theory has implications for fiscal and monetary policy, advocating for government intervention to stabilize the economy during periods of economic downturn. Keynesian policies often focus on boosting aggregate demand through measures such as government spending increases, tax cuts, and monetary easing.

In summary, while both the Life-Cycle Hypothesis and Keynesian Theory address consumption and savings behavior, they differ in their focus, assumptions, and policy implications. The Life-Cycle Hypothesis emphasizes long-term financial planning and

individual decision-making, while Keynesian Theory focuses more on short-term demand management and the role of government intervention in stabilizing the economy.

7.3 Special Considerations for the Life-Cycle Hypothesis

The Life-Cycle Hypothesis (LCH) provides a comprehensive framework for understanding consumption and savings decisions over an individual's lifetime. While the basic principles of the LCH apply broadly, there are several special considerations that warrant attention:

Age and Consumption Patterns:

Different stages of life often correspond to distinct consumption patterns. Younger individuals may prioritize spending on education, housing, and starting a family, while older individuals may focus more on healthcare, leisure, and retirement planning. Understanding how consumption varies with age is crucial for analyzing the implications of the LCH across different demographic groups.

Uncertainty and Risk Aversion:

Individuals face various sources of uncertainty throughout their lives, such as changes in employment, health, and financial markets. Risk aversion and precautionary saving can influence consumption decisions, particularly during periods of heightened uncertainty. Incorporating uncertainty into the LCH can provide insights into how individuals balance the trade-off between current consumption and future security.

Intergenerational Transfers:

Interactions between different generations play a significant role in shaping consumption and savings behavior. For example, parents may provide financial support to their children for education or housing, while older adults may receive transfers from their adult children or rely on inheritances to fund retirement. Understanding intergenerational transfers is essential for capturing the full complexity of consumption dynamics within families and across generations.

7.4. Summary:-

While the Life-Cycle Hypothesis provides a robust framework for analyzing consumption and savings decisions over an individual's lifetime, special considerations such as age, uncertainty, intergenerational transfers, health, culture, and policy implications are essential for understanding the full range of factors that influence economic behaviour across different contexts and populations.

7.5. Case study

Emily, a 35-year-old professional, is planning for her retirement. She earns a steady income, contributes to her employer's retirement plan, and has some savings in investment accounts. However, she's uncertain about how much she needs to save for retirement and how her consumption patterns will change over time.

Application of the Life-Cycle Hypothesis:

Age and Consumption Patterns:

Emily's consumption patterns vary with her age. In her 30s, she prioritizes spending on career development, housing, and leisure activities. As she approaches retirement age, she expects to spend less on work-related expenses but more on healthcare, travel, and leisure.

Using the Life-Cycle Hypothesis, Emily can estimate her future consumption needs based on her expected income trajectory, retirement age, life expectancy, and desired standard of living in retirement.

Savings and Investment Decisions:

Emily's retirement planning involves saving and investing to ensure financial security in retirement. She considers factors such as her current income, expected future income growth, risk tolerance, and investment horizon.

According to the Life-Cycle Hypothesis, Emily aims to save during her peak earning years to build a financial cushion for retirement. She allocates her savings to diversified investment portfolios tailored to her risk profile and time horizon.

Uncertainty and Risk Aversion:

Emily acknowledges the uncertainty associated with retirement planning, including future income growth, investment returns, and health expenses. To mitigate risk, she adopts a conservative approach to savings and investment, prioritizing asset preservation and diversification.

Emily also considers the potential impact of unexpected events such as job loss or illness on her retirement savings. She maintains an emergency fund to cover unforeseen expenses and insurance coverage to protect against major risks.

Health and Longevity Considerations:

Emily factors in health and longevity considerations when planning for retirement. She recognizes the importance of maintaining good health and staying active to enjoy a fulfilling retirement lifestyle.

Emily incorporates potential healthcare costs into her retirement budget and explores options for long-term care insurance to address the financial risks associated with aging.

Policy Implications:

Emily evaluates policy implications related to retirement planning, such as social security benefits, tax incentives for retirement savings, and employer-sponsored retirement plans.

She takes advantage of tax-deferred retirement accounts and employer matching contributions to maximize her retirement savings. Emily also stays informed about changes in retirement policies and regulations that may affect her financial planning decisions

7.6 Self-Assessment Questions:

1. Consumption depends on lifetime wealth and savings are used to smooth consumption. Explain?
2. What is the Intertemporal Budget Constraint?
3. How can one explain the consumer's preference in regard to consumption?
4. How can we derive the budget constraint?
5. The Average Propensity to Consume is important, explained with derivation.
6. What is Franco Modigliani's Life-Cycle Theory of Consumption?
7. What is Milton Friedman's Permanent Income Theory?
8. How are Modigliani's theory and Friedman's theory similar?
9. Kindly derive the budget constraint.
10. Discuss Kuznets's observation on consumption.

7.7 References

- Mankiw, N. Gregory. *Macroeconomics*. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), *Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies*, Macmillan.
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- *Introductory Macro Economics* by Radha Bahuguna – Pub. By Dhanpat Rai & Co.

Unit 8

Theory of Capital and Investment

Learning Objectives

- The students shall understand the neoclassical theory of investment.
- The students shall learn the capital theory and the theory of the firm.
- The students shall compare and contrast the theory of firm and the theory of consumers.
- The students shall understand the terminologies related to investments.

Structure

- 8.1 Neo classical theory of investment
- 8.2 Capital theory and the theory of the firm
- 8.3 Theory of firm vs theory of consumer
- 8.4 Finance and the cost of capital
- 8.5 Summary
- 8.6 Self-Assessment
- 8.7 References

8.1 Neo classical theory of investment

The neoclassical theory of investment is an economic framework that analyzes the determinants of investment decisions by firms within an economy. Rooted in neoclassical economics, this theory emphasizes the role of factors such as profitability, interest rates, and expectations in shaping investment behavior. Here are the key components of the neoclassical theory of investment:

1. Profitability:

- According to the neoclassical theory, firms make investment decisions based on the expected profitability of capital investment projects.
- Profitability is determined by factors such as expected future cash flows generated by the investment, the cost of capital, and the risk associated with the investment.

2. **Marginal Efficiency of Capital (MEC):**

- The projected rate of return on an additional unit of capital investment is known as the marginal efficiency of capital (MEC), a notion introduced by neoclassical economics.
- Firms compare the MEC with the prevailing interest rate to determine whether to undertake new investment projects. If the MEC exceeds the interest rate, firms will invest in new capital.

3. **Interest Rates:**

- Interest rates play a crucial role in the neoclassical theory of investment by influencing the cost of capital.
- Lower interest rates reduce the cost of borrowing and the opportunity cost of investing in capital, making investment projects more attractive to firms.
- Conversely, higher interest rates increase the cost of borrowing and may discourage firms from undertaking new investment projects.

4. **Expectations:**

- Firms' expectations about future economic conditions, market demand, and technological advancements also influence their investment decisions.
- Optimistic expectations about future profitability and economic growth may encourage firms to invest more, while pessimistic expectations may lead to reduced investment spending.

5. **Capital Stock Adjustment:**

- The neoclassical theory suggests that firms adjust their capital stock over time to reach a desired level of capital utilization.
- If the existing capital stock exceeds the desired level, firms may reduce investment spending or delay new investment projects until the capital stock aligns with their desired level.
- Conversely, if the existing capital stock is below the desired level, firms may increase investment spending to expand their capital stock.

6. **Market Equilibrium:**

- In the neoclassical theory, investment decisions by individual firms interact to determine the equilibrium level of investment in the economy.
- Changes in factors such as interest rates, profitability, or expectations can shift the aggregate investment function, leading to changes in the equilibrium level of investment in the economy.

8.2 Capital theory and the theory of the firm

Capital theory and the theory of the firm are fundamental concepts in economics that provide insights into how firms make production and investment decisions to maximize profits and achieve their objectives. Here's an overview of each:

Capital Theory: Capital theory examines the allocation and utilization of capital resources within an economy. It focuses on the production process, investment decisions, and the role of capital in generating output. Key concepts in capital theory include:

1. **Factors of Production:** Capital is one of the factors of production, alongside labor and land. It represents the physical and financial assets used by firms to produce goods and services.
2. **Marginal Product of Capital:** The marginal product of capital (MPK) measures the additional output produced by using one more unit of capital while holding other factors of production constant. It helps firms determine the optimal level of capital investment to maximize profits.
3. **Capital Accumulation (CA) :** Firms invest in new capital to expand production capacity, improve efficiency, and enhance competitiveness.
4. **Capital Intensity:** Capital intensity refers to the ratio of capital to labor in the production process. High capital intensity indicates a greater reliance on capital relative to labor, while low capital intensity indicates the opposite.
5. **Capital Allocation:** Capital theory examines how resources are allocated among different capital projects and sectors of the economy. It considers factors such as risk, return, and opportunity cost in determining the optimal allocation of capital resources.

Theory of the Firm: In order to maximize profits or accomplish other goals, firms make decisions about pricing, investments, production, and organizational structure. This is explored by the theory of the firm. Important ideas in the firm theory include:

1. **Profit Maximization:** The primary objective of firms is often assumed to be profit maximization, where firms seek to maximize the difference between total revenue and total costs. Firms make decisions about output levels, pricing, and resource allocation to achieve this objective.
2. **Production Function:** Production functions are used by businesses to identify the best mix of inputs to generate a certain amount of output.
3. **Cost Minimization:** When making judgments about manufacturing, they take into account variables including technology, input costs, and scale economies.

4. **Market Structure:** The theory of the firm analyzes how market structure, including factors such as competition, monopoly, oligopoly, and monopolistic competition, influences firms' behavior and performance. Different market structures affect firms' pricing power, market share, and profitability.
5. **Long-Term Investment:** Firms make long-term investment decisions, such as capital expenditures, research and development, and strategic acquisitions, to enhance their competitive position and long-term profitability.

8.3 Theory of firm vs theory of consumer

The theory of the firm and the theory of consumer are two fundamental concepts in economics that analyze decision-making behavior at the microeconomic level, but they focus on different agents within the economy and their objectives. Here's an overview of each:

Theory of the company: In order to maximize profits or accomplish other goals, businesses or firms make decisions about production, pricing, investments, and resource allocation. This is examined by the theory of the company. Important ideas in the firm theory include:

1. **Profit Maximization:** Firms are assumed to seek to maximize profits, where profit is defined as the difference between total revenue and total costs. Firms make decisions about output levels, pricing strategies, and input usage to achieve this objective.
2. **Production Function:** The production function describes the relationship between inputs (such as labor and capital) and outputs (goods and services) in the production process. Firms use production functions to determine the optimal combination of inputs to produce a given level of output.
3. **Cost Minimization:** Firms aim to minimize costs while producing a given level of output or maximizing output for a given level of costs. They consider factors such as input prices, technology, and scale economies in making production decisions.
4. **Market Structure:** The theory of the firm analyzes how market structure, including factors such as competition, monopoly, oligopoly, and monopolistic competition, influences firms' behavior and performance. Different market structures affect firms' pricing power, market share, and profitability.
5. **Long-Term Investment:** Firms make long-term investment decisions, such as capital expenditures, research and development, and strategic acquisitions, to enhance their competitive position and long-term profitability.

Theory of the Consumer: The theory of the consumer focuses on how individuals or households make decisions about consumption and spending to maximize utility or satisfaction, given their budget constraints. Key concepts in the theory of the consumer include:

1. **Utility Maximization:** Within the limits of their budgets, consumers aim to maximize their utility, or enjoyment, from purchasing products and services. The preferences or satisfaction gained from consuming various commodities and services are commonly used to indicate utility.
2. **Budget Constraint:** Consumers face budget constraints, which limit their ability to purchase goods and services. The budget constraint reflects the consumer's income and the prices of goods and services in the market.
3. **Consumer Preferences:** Consumer preferences determine the shape and slope of indifference curves, reflecting individuals' tastes, preferences, and subjective valuations of goods and services.
4. **Substitution and Income Effects (SIE) :** Price or income changes have an impact on consumer behaviour and choices through substitution effects, which alter the relative consumption of items, and income effects, which alter the overall level of consumption.

8.4 Finance and the cost of capital

Finance and the cost of capital are interconnected concepts that play crucial roles in corporate decision-making, investment analysis, and capital budgeting. Here's an overview of finance and the cost of capital:

1. **Finance:** The study of managing finances, investments, and other financial instruments falls under the umbrella of finance. It includes a broad variety of tasks, such as:
2. **Corporate Finance:** Corporate finance focuses on how businesses make financial decisions, such as capital budgeting, investment analysis, financing decisions, and risk management.
3. **Investments:** Investment analysis involves evaluating various investment opportunities, such as stocks, bonds, real estate, and other financial assets, to make informed investment decisions.

4. **Financial Markets:** These marketplaces allow buyers and sellers to transact in financial assets like stocks, bonds, currencies, and derivatives. They serve the economy's needs for capital allocation, price discovery, and liquidity.
5. **Financial Institutions:** Financial institutions, such as banks, investment banks, insurance companies, and asset management firms, play vital roles in intermediating funds between savers and borrowers, providing financial services, and managing risks.
6. **Financial Management:** Financial management involves managing an organization's finances, including budgeting, financial planning, cash flow management, and financial reporting, to achieve its financial goals and objectives.

Cost of Capital: The required rate of return that investors require in exchange for lending money to a business is known as the cost of capital. When making decisions about capital budgeting and corporate finance, this idea is crucial. Important elements of the capital cost comprise:

1. **Cost of Debt:** The interest rate a business pays on its debt commitments, such as bonds, loans, or credit lines, is known as the cost of debt. It shows the terms of the debt, current interest rates, and creditworthiness of the company.
2. **Cost of Equity:** The rate of return that investors in the company's common stock anticipate receiving is represented by the cost of equity. It is affected by variables like the company's dividend, risk profile, and growth possibilities.
3. **Weighted Average Cost of Capital (WACC):** The weighted average cost of capital (WACC) is the average cost of the company's debt and equity capital, weighted by their respective proportions in the company's capital structure. It is used as the discount rate in capital budgeting and investment analysis to evaluate the feasibility of investment projects.
4. **Marginal Cost of Capital:** The marginal cost of capital refers to the cost of raising additional funds for investment beyond the company's existing capital structure. It helps companies determine the optimal financing mix and capital structure to minimize their overall cost of capital.
5. **Risk and Return Trade-off:** The cost of capital reflects the risk-return trade-off inherent in investment decisions. Investors demand higher returns for investing in riskier assets or companies with higher perceived risk levels, leading to higher costs.

8.5 Summary

- These topics provide fundamental insights into economic decision-making at both the firm and individual levels, as well as the broader financial environment in which these decisions occur.
- Comprehending the neoclassical investment theory, capital theory, company theory, consumer theory, finance, and cost of capital is vital for assessing economic conduct, market dynamics, and resource distribution in contemporary economies.

8.6 Self-Assessment Questions

1. What is Tobin's Q theory?
2. What do you mean by theories of Investment?
3. What is the Neoclassical theory of investment?
4. How can you define Capital theory?
5. Kindly explain the Theory of the firm.
6. Explain the concept of WACC.
7. What do you understand by equity explained with the help of cost of equity?
8. Define the term mutual fund or investment.
9. Distinguish between classical and neo classical theory of investment.
10. Explain the term cost of capital.

8.7 References

- Mankiw, N. Gregory. *Macroeconomics*. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), *Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies*, Macmillan.
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Unit 9

The Accelerator Theory of Investment

Learning Objectives:

- The students shall understand the accelerator theory.
- The students shall learn the restrictive assumptions of investment accelerators.
- The students shall know Tobin's Q theory.
- The students shall understand the significance of Q ratio.

Structure:

- 9.1 Understanding accelerator theory
- 9.2 7 Restrictive assumption of investment accelerator
- 9.3 The stock market and the Tobin's Q theory
- 9.4 Summary
- 9.5 Self-Assessment
- 9.6 References

9.1 Understanding accelerator theory

Accelerator theory is an economic concept that explores the relationship between changes in aggregate demand and changes in investment. It suggests that fluctuations in investment spending are primarily driven by changes in the rate of growth of aggregate demand, rather than changes in interest rates or other factors. Here's a breakdown to help you understand it better:

1. **Basic Concept:** The accelerator theory posits that the level of investment by businesses is directly related to the rate of change in national income or aggregate demand. When aggregate demand grows rapidly, businesses are more likely to invest in new capital goods and expand their production capacity. Conversely, when aggregate demand slows down, investment tends to decrease.
2. **Multiplier Effect:** Accelerator theory builds upon the Keynesian multiplier effect, which suggests that changes in spending lead to larger changes in national income. When there's an increase in demand for goods and services, businesses respond by increasing investment to meet the higher demand. This increased investment then stimulates further economic activity, leading to more income and demand.

3. **Business Cycles:** Accelerator theory helps explain the fluctuations in investment and economic activity over the business cycle. During periods of economic expansion, when aggregate demand is growing rapidly, businesses invest more to capitalize on the rising demand. Conversely, during recessions or periods of slow economic growth, investment tends to decline as businesses become more cautious due to weaker demand.
4. **Capital Stock Adjustment:** Another key aspect of accelerator theory is the notion of capital stock adjustment. Businesses adjust their level of capital stock (such as machinery, equipment, and infrastructure) in response to changes in demand. When demand is high, they invest in expanding their capital stock to meet the demand, and when demand is low, they may reduce investment or delay capital expenditures.
5. **Implications for Policy:** Understanding accelerator theory can have implications for economic policy. Policymakers may use fiscal and monetary measures to stimulate aggregate demand during periods of economic downturn to encourage investment and economic growth. By boosting demand, policymakers can potentially kick-start the accelerator effect, leading to increased investment and economic activity.

9.2 Restrictive assumption of investment accelerator

One of the key restrictive assumptions of the investment accelerator theory is its reliance on a linear relationship between changes in aggregate demand and changes in investment. This assumption implies that investment responds proportionally to changes in the rate of growth of aggregate demand. However, in reality, the relationship between investment and changes in aggregate demand is often more complex and nonlinear due to various factors such as uncertainty, expectations, and financial constraints.

Here are some specific restrictive assumptions of the investment accelerator theory:

1. **Fixed Capital-Output Ratio:** In reality, the capital-output ratio can vary across industries and over time due to changes in technology, productivity, and other factors.
2. **Constant Marginal Efficiency of Capital:** In practice, the marginal efficiency of capital can fluctuate due to changes in interest rates, technological advancements, business confidence, and other factors.
3. **Perfect Capital Markets:** Accelerator theory assumes perfect capital markets where businesses can easily obtain financing for investment projects at the prevailing interest rate. In reality, financial markets may be imperfect, with firms facing

constraints such as credit rationing, information asymmetry, and liquidity constraints, which can affect their investment decisions.

4. **Homogeneous Investment Goods:** The theory assumes that all investment goods are homogeneous and interchangeable. However, in reality, investment goods vary in terms of quality, durability, and suitability for specific purposes, which can influence firms' investment decisions.
5. **Short-Run Focus:** Accelerator theory primarily focuses on short-run fluctuations in investment and economic activity. It does not explicitly consider long-term factors such as technological change, demographic trends, and structural shifts in the economy, which can also affect investment behavior.

9.3 The stock market and the Tobin's Q theory

Tobin's Q theory, proposed by Nobel laureate James Tobin in the 1960s, explores the relationship between the value of a company's assets (its "Q" ratio) and its market value. It's a way to assess whether a company's stock is overvalued or undervalued relative to its replacement cost.

Here's how it works:

1. **Definition of Q:** It's the ratio of a firm's market value to the cost of reproducing its physical capital.
2. **Interpretation of Q:** If Q is greater than 1, it suggests that the market value of the company exceeds the replacement cost of its assets. This could indicate that the company is overvalued, as investors are willing to pay more for the company's stock than the cost of replicating its assets.
3. **Implications for Investment:** According to Tobin's Q theory, firms tend to invest more when their Q ratio is high (greater than 1) because the market value of their assets exceeds their replacement cost. This suggests that investing in new capital is profitable, as the market values the company's assets higher than the cost of acquiring similar assets. Conversely, when Q is low (less than 1), firms may be less inclined to invest, as the market value of their assets is lower than their replacement cost.
4. **Relation to Stock Market:** Tobin's Q theory has implications for the stock market as well. A high aggregate Q ratio across the market may suggest that stocks are overvalued, potentially leading to a market correction as investors adjust their expectations. Conversely, a low aggregate Q ratio may indicate that stocks are undervalued, presenting buying opportunities for investors.

5. **Limitations:** Tobin's Q theory has faced criticism and limitations. For instance, it assumes that firms make investment decisions solely based on the Q ratio, neglecting other factors such as market conditions, interest rates, and expectations about future profitability. Additionally, accurately estimating the replacement cost of assets can be challenging, especially for intangible assets such as intellectual property and brand value.

9.4 Summary

Accelerator Theory: Accelerator theory explores the relationship between changes in investment and changes in aggregate demand. It suggests that fluctuations in investment are primarily driven by changes in the rate of growth of aggregate demand, with businesses adjusting their level of investment in response to changes in demand.

Restrictive Assumptions of Investment Accelerator: The investment accelerator theory makes several restrictive assumptions, including a linear relationship between changes in aggregate demand and changes in investment, a fixed capital-output ratio, constant marginal efficiency of capital, perfect capital markets, and homogeneous investment goods. These assumptions may limit the theory's ability to fully capture the complexity of investment decisions in the real world.

Tobin's Q Theory: Tobin's Q theory examines the relationship between a company's market value and the replacement cost of its assets.

Interpretation of Tobin's Q: An undervalued company's assets are indicated by a Q ratio less than 1, whereas a greater than 1 ratio denotes that the company's assets are overvalued. According to Tobin's Q hypothesis, businesses that have a high Q ratio—that is, when the market value of their assets surpasses their replacement cost—tend to invest more.

Implications for the Stock Market: Tobin's Q theory has implications for the stock market, as changes in the aggregate Q ratio can signal overvaluation or undervaluation of stocks. A high aggregate Q ratio may suggest that stocks are overvalued, while a low ratio may indicate undervaluation.

9.5 Self-Assessment

1. What is the Cost of Capital in Macroeconomics?
2. How are Capital theory and the Theory of firm linked?
3. How is the cost of capital calculated?
4. Discuss Inflation Vs Investment. Give an example to support this.

5. How does inflation affect investment? Explain.
6. Explain the concept of capital and expenditure.
7. What is considered as a liability in the financial balance sheet?
8. Define the concept of the production method and the income method.
9. What do you understand about the concept of national income in India?
10. Discuss briefly the concept of domestic factor income of india.

9.6 References

- Mankiw, N. Gregory. Macroeconomics. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies, Macmillan.
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UNIT 10

Inflation and Investment

Learning Objectives

1. The students shall learn about inflation and its impact on investment.
2. The students shall compare and contrast nominal interest rate and real interest rate.
3. The students shall understand the concept of investment portfolio.
4. The students shall know about the policies related to investments.
5. The students shall learn to invest wisely.

Structure:

- 10.1 Introduction
- 10.2 Effect of inflation on investment
- 10.3 Nominal interest rate and Real interest rate
- 10.4 Inflation and investment portfolio
- 10.5 Policies affecting investment
- 10.6 Impact on investment
- 10.7 Summary
- 10.8 Self-Assessment
- 10.9 References

10.1 Overview

Inflation is the steady increase in the average cost of goods and services over time in an economy. It is frequently measured as a percentage change using the Consumer Price Index (CPI) or Producer Price Index (PPI), which track the average price levels of a basket of products and services produced by businesses or purchased by consumers, respectively. The following are important concepts of inflation to grasp:

- 1. Causes of Inflation:** A number of causes, such as the following, can lead to inflation:
 - o Pull-Demand When total demand exceeds total supply, inflation results, pushing prices upward as companies raise their prices to meet the rise in demand.
 - o Cost-Push Inflation: Occurs when rising production expenses—like labour costs or the cost of raw materials—are transferred to consumers in the form of higher pricing.

- o **Built-in inflation:** The result of anticipating inflation in the future, which prompts businesses to raise prices in anticipation of it and workers to demand higher pay, thus starting a self-sustaining cycle of inflation.

2. The consequences of inflation on the economy can be both favourable and unfavourable. Positive effects may include stimulating consumption and investment in the short term, as rising prices encourage spending and investment. Moderate inflation can also help reduce real debt burdens for borrowers.

- o Negative effects may include reducing purchasing power, eroding savings, distorting price signals in the economy, and creating uncertainty, which can lead to lower investment and economic instability.

2. Types of Inflation: Inflation its causes, duration, and severity:

- o **Moderate Inflation:** A steady, moderate increase in prices, often considered beneficial for economic growth if it remains low and stable.
- o **Hyperinflation:** An extremely rapid and out-of-control increase in prices, typically caused by excessive money printing, leading to a collapse in the value of the currency.
- o **Stagflation:** A combination of high inflation and stagnant economic growth, often resulting from supply-side shocks, such as oil price spikes.

3. Measuring Inflation: Inflation is measured using various price indices, including the Central banks and policymakers use these indices to monitor inflation and make monetary policy decisions.

4. Managing Inflation: Central banks and governments use monetary and fiscal policies to manage inflation:

- o **Monetary Policy:** Central banks adjust interest rates and engage in open market operations and control inflation.
- o **Fiscal Policy:** Government spending to influence aggregate demand and inflation.

10.2 Effect of inflation on investment

Inflation can have significant effects on investment decisions and behaviour:

1. **Impact on Real Returns:** Inflation erodes the purchasing power of money over time. When inflation rates are high, the real returns on investment may be lower than expected, even if nominal returns appear attractive. This can discourage investment in assets with fixed returns, such as bonds and savings accounts, as investors seek higher returns to compensate for inflation.
2. **Interest Rates:** In order to restrain expenditure and lessen inflationary pressures, central banks frequently raise interest rates in response to rising inflation. Increased interest rates can make borrowing more expensive for individuals and businesses, which discourages investment in durable products and capital projects. Higher interest rates may also lessen the current value of future cash flows, which would decrease the appeal of long-term investment projects.
3. **Uncertainty:** Inflation introduces uncertainty into investment decision-making. High or volatile inflation rates make it difficult for businesses to predict future costs, revenues, and profits, leading to increased risk aversion and cautious investment behavior. Uncertainty about future inflation rates can also affect expectations and investor confidence, further dampening investment.
4. **Asset Prices:** Inflation can influence asset prices and investment allocation decisions. Inflation tends to drive up the prices of tangible assets such as real estate, commodities, and equities, as investors seek to hedge against inflation by investing in assets with intrinsic value. This can lead to speculative bubbles in certain asset classes and distort investment allocations away from productive investments in the real economy.
5. **Cost-Push Inflation:** Cost-push inflation, driven by increases in production costs such as wages and raw materials, can directly affect business investment decisions. Higher input costs reduce profit margins and may prompt businesses to delay or scale back investment in new capital projects or expansion initiatives. Cost-push inflation can also lead to supply chain disruptions and bottlenecks, further impacting investment.
6. **Policy Response:** Governments and central banks may implement monetary and fiscal policies in response to inflationary pressures, which can affect investment conditions. Tightening monetary policy to combat inflation may lead to higher borrowing costs and reduced access to credit for businesses, constraining investment. Conversely, expansionary fiscal policies aimed at stimulating economic growth may increase investment through infrastructure spending and tax incentives.

10.3 Nominal Interest Rate(NIR) & Real Interest Rate (RIR)

Economics and finance that describe the cost of borrowing or the return on investment adjusted for inflation. Here's an explanation of each:

1. **Nominal Interest Rate (NIR):**

- It represents the actual monetary cost or return associated with borrowing or lending funds.
- Nominal interest rates are typically quoted in financial contracts and agreements, such as loans, bonds, and savings accounts.

2. **Real Interest Rate:**

- The following formula is used to determine the real interest rate:
- As an illustration, the real interest rate would be 5% annually if the nominal interest rate was 8% and the annual inflation rate was 3%.

3. **Difference:**

The key difference between nominal and real interest rates is that nominal rates do not account for changes in the purchasing power of money over time due to inflation, whereas real rates do.

Because real interest rates take into account how inflation has affected the value of money, they offer a more accurate indicator of the genuine cost of borrowing or the real return on investment.

4. **Significance:**

Understanding the distinction between nominal and real interest rates is crucial for investors, borrowers, and policymakers in making informed financial decisions and assessing the true value of investments and loans.

Real interest rates help investors and borrowers evaluate investment opportunities and borrowing costs in real terms, taking into account changes in purchasing power due to inflation.

10.4 Inflation and investment portfolio

Inflation can have a significant impact on investment portfolios. Here's how:

1. **Purchasing Power Erosion (PPE)** : Investments need to outpace inflation to preserve and grow wealth in real terms.
2. **Impact on Asset Prices:** Different asset classes react differently to inflation. For example, stocks may perform well during periods of moderate inflation because

companies can increase prices and revenues. However, high inflation can erode corporate profits and investor confidence, leading to stock market declines.

3. **Real Estate and Commodities (REC):** Real estate values often rise with inflation, and commodities, especially precious metals like gold, can retain value during inflationary periods.
4. **Interest Rates and Bonds:** Central banks often raise interest rates to combat inflation. However, bonds issued after the rate hike will have higher yields, making them more appealing to investors.
5. **Diversification:** Investments across stocks, bonds, real estate, and commodities, investors can potentially reduce risk and enhance returns over the long term.
6. **Inflation-Linked Securities:** Some governments issue inflation-linked bonds, where the principal value and interest payments adjust with inflation. These securities provide a direct hedge against inflation and can help protect the purchasing power of investments.
7. Treasury Inflation-Protected Securities, or TIPS, are bonds that have the principal value of the bond rise in line with inflation, protecting the investment's buying power, they offer investors protection against inflation.

10.5 Policies affecting investment

Several policies can significantly affect investments and the broader investment environment.

Here are some key ones:

1. **Monetary Policy:** Monetary policy, controlled by central banks, influences interest rates and the money supply. Changes in interest rates can impact the cost of borrowing, the returns on savings and investments, and the overall economic outlook. For example, lowering interest rates can stimulate borrowing and spending, potentially boosting stock markets, while raising rates can dampen economic activity and stock market returns.
2. **Fiscal Policy:** Fiscal policy involves government spending, taxation, and borrowing. Government decisions on spending priorities, tax rates, and budget deficits/surpluses can affect economic growth, inflation, and investor sentiment. For instance, fiscal stimulus measures such as infrastructure spending can stimulate economic activity and benefit certain sectors, while austerity measures can have the opposite effect.
3. **Regulatory Policies:** Regulations imposed by governments or regulatory agencies can significantly impact specific industries or sectors. Changes in regulations can

affect the cost structure, profitability, and growth prospects of companies within those sectors, consequently influencing investment decisions. For example, stricter environmental regulations might impact energy companies, while healthcare regulations can affect pharmaceutical and biotech firms.

4. **Trade Policies:** Trade policies, including tariffs, trade agreements, and geopolitical tensions, can affect international trade flows, supply chains, and corporate profits. Trade disputes between countries can lead to increased uncertainty for businesses and investors, potentially impacting stock markets and currency valuations.
5. **Tax Policies:** Tax policies, including corporate taxes, capital gains taxes, and dividend taxes, can influence investment decisions and after-tax returns. Changes in tax rates or regulations can affect corporate profitability, shareholder returns, and the attractiveness of different investment options. For example, lower corporate tax rates may boost corporate earnings and stock prices.
6. **Environmental, Social, and Governance (ESG) Policies:** Increasingly, investors are considering ESG factors when making investment decisions. Government policies related to environmental protection, social welfare, and corporate governance practices can impact investor perceptions, company valuations, and the long-term sustainability of investments.
7. **Interest Rate Policies:** Besides impacting monetary policy, central banks' decisions on interest rates influence bond yields, mortgage rates, and the cost of capital for businesses. Changes in interest rates can affect the valuation of bonds, real estate, and other interest-sensitive assets, as well as consumer spending and borrowing behavior.

10.6 Impact on investment

The impact on investments can vary depending on numerous factors, including economic conditions, geopolitical events, market sentiment, and individual investment strategies. Here are some common factors that can influence investments:

1. **Economic Indicators:** Low unemployment and strong GDP growth typically bode well for stock markets.
2. **Market Sentiment:** The sentiment of investors is a major factor in market movements. While negative mood can result in sell-offs and falling prices, positive sentiment can lead to more investment activity and higher asset prices.
3. **Geopolitical Events:** Trade disputes, wars, political unrest, and regulatory changes are examples of geopolitical events that can destabilize markets and undermine

investor confidence. For example, trade disputes between large economies can affect company profitability and cause disruptions to global supply chains.

4. **Company Performance:** The performance of individual companies can significantly impact investments, especially in the stock market. Factors such as earnings reports, product launches, management changes, and competitive pressures can influence stock prices.
5. **Interest Rates:** Changes in interest rates set by central banks can affect various asset classes.
6. **Technological Advances:** Technological advancements and innovations can create investment opportunities in sectors such as biotechnology, renewable energy, and artificial intelligence. Investors often seek to capitalize on emerging trends and disruptive technologies.
7. **Regulatory Environment:** Changes in regulations can impact certain industries or sectors, affecting the profitability of companies within those areas. Investors need to stay informed about regulatory developments that may affect their investments.
8. **Global Events:** Natural disasters, pandemics, and other unforeseen events can have far-reaching effects on economies and financial markets. These events can disrupt supply chains, dampen consumer spending, and lead to market volatility.
9. **Currency Fluctuations:** For investors with international holdings, fluctuations in exchange rates can affect the value of their investments. Currency movements can be influenced by factors such as interest rate differentials, trade balances, and geopolitical developments.
10. **Investment Strategy:** Ultimately, individual investment strategies and risk tolerance will shape how investors respond to various market conditions. Some investors may adopt a long-term buy-and-hold approach, while others may engage in more active trading or seek out alternative investments.

10.7 Summary

- Summarize the key points discussed in the document/presentation.
- Reinforce the importance of understanding inflation dynamics and implementing appropriate investment strategies to mitigate its effects.
- Provide any concluding thoughts or recommendations for further action or research.

10.8 Self-Assessment

1. What are the two types of interest rates?
2. Differentiate between Nominal and Real Interest rates.
3. Can inflation be suitable for an investment portfolio?
4. How can you protect your portfolio against inflation?
5. How can you describe the accelerator theory of investment?
6. Define the concept of floating interest rate products.
7. What do you understand about primary assets?
8. Explain the concept of a cash-in-flow system?
9. What do you understand about inflation-indexed securities?
10. When can it be said as hyperinflation in the economy?

10.9 References

- Mankiw, N. Gregory. *Macroeconomics*. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), *Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies*, Macmillan.
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Unit 11

Monetary Policy

Learning Objectives

1. The students shall learn the monetary policy tools.
2. The students shall understand the accommodative policy tools.
3. The students know about the restrictive monetary policy.
4. The students shall identify the limitations of the above policies.

Structure:

- 11.1 Monetary policy tool
- 11.2 Accommodative monetary policy
- 11.3 Restrictive monetary policy
- 11.4 Case study
- 11.5 Summary
- 11.6 Self-Assessment
- 11.7 References

11.1 Monetary Policy Tool (MPT)

Central banks usually have a variety of tools at their disposal.

A brief summary of a few common monetary policy tools is provided below:

Interest Rates: Central banks often use changes in interest rates as their primary tool for influencing economic activity. Lowering interest rates can stimulate borrowing and investment, encouraging spending and economic growth, while raising interest rates can have the opposite effect, dampening inflationary pressures and cooling down an overheating economy.

1. **Open Market Operations (OMO):** OMOs are the open market sales and purchases of government securities, including bonds and Treasury bills. Central banks employ open market operations (OMOs) as a versatile and effective tool to regulate liquidity in the financial system and carry out monetary policy.
2. **Reserve Requirements:** While rising reserve requirements decreases lending and tightens monetary conditions, lowering reserve requirements improves the amount of money banks may lend, boosting economic activity.

3. **Forward Guidance:** Forward guidance can help stabilize inflation expectations and ease investor and public anxiety during uncertain economic periods.
4. **Quantitative Easing (QE):** In order to cut long-term interest rates and increase asset prices, it entails making significant purchases of financial assets like government bonds or mortgage-backed securities. During times of financial strain or economic recession, quantitative easing (QE) can help sustain lending and investment, boost aggregate demand, and supply liquidity to financial markets.

11.2 Accommodative Monetary Policy (AMP)

The term "accommodative monetary policy" describes a tactic used by central banks to promote aggregate demand and economic growth by lowering borrowing costs and increasing money supply. When there is a need to increase economic activity, employment, and inflation during times of economic weakness or recession, this policy approach is usually put into practice. Key features of accommodative monetary policy include:

1. **Low Interest Rates:** By reducing the cost of borrowing, central banks aim to encourage investment in capital projects, such as factories and equipment, as well as consumption spending on goods and services.
2. **Quantitative Easing (QE):** To further boost economic activity, central banks may undertake quantitative easing (QE) in addition to cutting interest rates. In order to increase asset values, cut long-term interest rates, and pump liquidity into the financial markets, quantitative easing (QE) entails making significant purchases of financial assets including government bonds and mortgage-backed securities.
3. **Liquidity Provision:** Central banks may also provide liquidity to financial institutions through various mechanisms, such as discount window lending and repurchase agreements (repos). By ensuring that banks have access to ample liquidity, central banks aim to support lending and prevent disruptions in financial markets.
4. **Currency Depreciation:** Because lower interest rates and a larger money supply make holding currency less appealing, accommodating monetary policy may occasionally result in currency depreciation. By lowering the cost of domestic goods for customers abroad, a declining currency can boost exports and stimulate the economy.

11.3 Restrictive monetary policy

Restrictive monetary policy is an economic strategy employed by central banks to control inflation and stabilize the economy. It involves measures that reduce the money supply or increase the cost of borrowing money, thereby making it more expensive for businesses and consumers to access credit and spend money.

Reducing the money supply: Open market sales of government securities, like bonds, are another way for central banks to do this. As a result, there is less money available in the economy for lending and spending.

These measures aim to slow down economic activity and curb inflation by dampening demand. While restrictive monetary policy can help control inflation, it may also lead to lower economic growth and increased unemployment in the short term, as businesses cut back on investment and hiring. However, if left unchecked, high inflation can erode purchasing power and destabilize the economy in the long run. Therefore, central banks often use restrictive monetary policy as part of their broader efforts to maintain price stability and promote sustainable economic growth.

11.4 Case study

Economic is a fictional country experiencing high inflation due to strong consumer demand and rising production costs. The central bank, the Economies Reserve Bank (ERB), decides to implement a restrictive monetary policy to curb inflationary pressures and stabilize the economy.

Implementation of Restrictive Monetary Policy:

1. **Raising Interest Rates:** The ERB decides to increase the benchmark interest rate from 5% to 7%. This makes borrowing more expensive for businesses and consumers, discouraging excessive spending and investment.
2. **Increasing Reserve Requirements:** The ERB raises the reserve requirement for commercial banks from 10% to 12%. This forces banks to hold a higher percentage of their deposits as reserves, limiting their ability to lend out money.

Effects of Restrictive Monetary Policy:

1. **Decreased Consumer Spending:** Higher interest rates discourage borrowing for purchases such as homes, cars, and consumer goods. As a result, consumer spending slows down, reducing overall demand in the economy.

2. **Lower Investment:** With higher borrowing costs, businesses scale back their investment plans, delaying or canceling projects. This leads to a decrease in capital expenditure and slows down economic growth.
3. **Reduced Inflation:** The combination of reduced spending and investment, along with tighter monetary conditions, helps to dampen inflationary pressures. Prices stabilize or even decline in some sectors as demand moderates.
4. **Unemployment Rises:** The slowdown in economic activity leads to job losses as businesses cut costs and reduce their workforce. Unemployment rates may rise temporarily as companies adjust to lower demand.
5. **Exchange Rate Appreciation:** As interest rates rise and inflation moderates, the value of the country's currency may appreciate relative to other currencies. This can have implications for export-oriented industries, making their goods more expensive in foreign markets.

Monitoring and Adjustments: The ERB keeps a careful eye on economic metrics including GDP growth, unemployment, and inflation to evaluate the effects of its policy decisions. It may, if required, modify its monetary policy in reaction to shifting market dynamics.

In this case study, the tight monetary policy contributes to the reduction of inflation but also creates immediate economic problems like increased joblessness and decreased investment. The central bank has to find a way to minimize its detrimental effects on employment and economic growth while still managing inflation.

11.5 Summary

Monetary policy is a crucial tool used by central banks to manage economic conditions and achieve specific policy objectives. In contrast, restrictive monetary policy aims to control inflation and stabilize the economy by raising interest rates and reducing the money supply. Case studies provide real-world examples of how these policies are implemented and their effects on the economy.

11.6 Self-Assessment

1. What is the effect of policies on Investment?
2. On average, what do some assets tend to do when Monetary policy is loose?
3. Discuss the formula and calculations for Tobin's Q theory and support it with an

example.

4. Explain the restrictive assumptions of the Accelerator theory.
5. Explain the Theory of Firm Vs the Theory of consumer. What are the special considerations for it?
6. Explain the concept of capital gain and capital loss.
7. Discuss in brief the instruments of monetary policy?
8. Define the concept of open market operations.

11.7 References

- Mankiw, N. Gregory. Macroeconomics. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies, Macmillan.
- Errol D’Souza (2008), Macroeconomics, Pearson.
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Unit 12

IS-LM model

Learning Objectives

- The students shall learn the characteristics of a goods market and its relation with money market equilibrium.
- The students shall know the IS-LM curve model.
- The students shall understand how to plot the IS-LM graph and its significance.
- The students shall learn the multiplier and crowding effect.

Structure:

12.1 Goods and money market equilibrium

12.2 A critique of IS-LM model

12.3 General equilibrium in IS-LM model

12.4 Summary

12.1 Goods and money market equilibrium

The goods and money market equilibrium is a concept in macroeconomics that examines the intersection of supply and demand in both the market for goods and services (the goods market) and the market for money (the money market). When both markets are in equilibrium simultaneously, the economy is operating at its optimal level.

Equilibrium in the products Market: When the quantity of products and services offered and sought is equal, equilibrium is reached in the goods market. Various factors, including net exports, government spending, investment, and consumption, affect this equilibrium. Aggregate demand, or overall economic expenditure, equals aggregate supply, or total economic production, at the equilibrium level of output. Prices will be under pressure to rise if total demand exceeds total supply, a situation known as inflation.

Money Market Equilibrium: The supply of money is determined by the actions of the central bank through monetary policy, such as open market operations and changes in reserve requirements. When the demand for money matches the supply of money, interest rates adjust to equate the two, ensuring that individuals and firms hold the desired amount of money balances.

Intersection of Goods and Money Markets: The goods and money markets are interconnected because the level of economic activity in the goods market influences the demand for money in the money market, and vice versa. For example, an increase in economic output and income in the goods market will lead to a higher demand for money to conduct transactions. As a result, interest rates may rise to equilibrate the money market. Conversely, changes in interest rates or monetary policy actions that affect the money market can influence consumption, investment, and aggregate demand in the goods market.

Achieving Macroeconomic Equilibrium (AME) : The level of output and income in the economy is such that there is no tendency for inflation or deflation, and interest rates adjust to balance the supply and demand for money. Achieving macroeconomic equilibrium is a key objective of macroeconomic policy, as it signifies a stable and efficient allocation of resources in the economy. Central banks and governments use monetary and fiscal policy tools to steer the economy toward this equilibrium by managing aggregate demand, controlling inflation, and promoting sustainable economic growth.

Algebraic Treatment of IS-LM model.

IS Schedule: $Y = \alpha_G (\bar{A} - bi)$...*(xi)*

LM Schedule: $i = \frac{1}{h} \left(kY - \frac{\bar{M}}{\bar{P}} \right)$...*(xii)*

Equilibrium can be found with any of the alternative formula

(1) IS = LM

Or

(2) by substituting *i* from LM equation *(xii)* into the IS equation *(xi)* we can get the interest rate and the income level at which the two markets are simultaneously in equilibrium.

$$Y = \alpha_G \left[\bar{A} - \frac{b}{h} (kY - \bar{M}/\bar{P}) \right] \quad \dots\text{(xiii)}$$

Equation *(xiii)* shows that the equilibrium income level depends on two exogenous variables¹

1. \bar{A}
 2. \bar{M}/\bar{P}
- where : $\bar{A} = \bar{C} + \bar{I} + \bar{G} + \bar{TR}$

Higher the \bar{A} and \bar{M}/\bar{P} , higher is the equilibrium level of income.

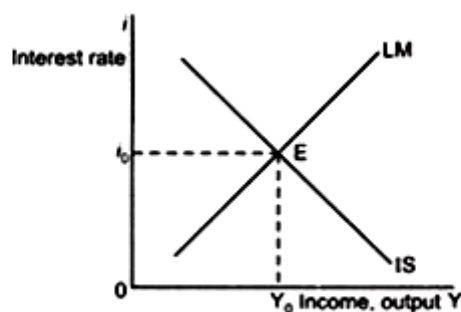


FIG. 8.13: GOODS AND MONEY MARKET EQUILIBRIUM (SIMULTANEOUS EQUILIBRIUM)

12.2 A critique of IS-LM model

John Hicks and Alvin Hansen created the IS-LM model in the late 1930s and early 1940s. It has been a foundational framework in macroeconomics for analyzing the interaction between real output (the goods market) and interest rates (the money market). While the IS-LM model has been instrumental in shaping economic thought and policy, it also has several limitations and criticisms:

1. **Static Analysis:** The IS-LM model is a static equilibrium model that assumes fixed expectations, prices, and wages in the short run. It does not incorporate dynamics or expectations about future economic conditions, which are crucial for understanding long-term economic behavior and policy effectiveness.
2. **Simplistic Assumptions:** The model relies on a number of simplifying assumptions, such as the assumption of a single interest rate, a closed economy, and fixed price levels. These assumptions may not accurately reflect the complexities of real-world economies, limiting the model's applicability in certain contexts.
3. **Aggregate Treatment of Money:** The equilibrium in the money market, where the supply and demand of money. But because it does not differentiate between various monetary assets or their transmission channels, it lumps together all forms of money (such as currency and demand deposits), which might not adequately reflect the dynamics of contemporary financial markets.
4. **Slope of the LM Curve:** The LM curve is typically assumed to be upward sloping, indicating a positive relationship between output and interest rates. However, in some cases, such as liquidity traps or when the central bank targets interest rates, the LM curve may be horizontal or vertical, respectively, leading to limitations in the model's ability to explain certain phenomena.
5. **Fiscal Policy Treatment:** The IS-LM model treats fiscal policy (government spending and taxation) as exogenous factors that directly influence aggregate demand.

However, in reality, fiscal policy decisions are complex and may have indirect effects on expectations, investment, and consumption behavior, which are not fully captured in the model.

6. **Monetary Policy Transmission Mechanisms:** While the IS-LM model provides insights into the relationship between interest rates and investment, it may not fully capture the transmission mechanisms of monetary policy, especially in modern financial systems with complex banking and credit channels.
7. **Lack of Microfoundations:** The IS-LM model lacks microeconomic foundations and does not explicitly model individual decision-making processes or market interactions. This limits its ability to provide a comprehensive understanding of economic behavior and outcomes.

12.3 General equilibrium in IS-LM model

The short-run equilibrium between the money market (LM curve) and the goods market (IS curve) is the main focus of the IS-LM model. A true general equilibrium framework, which would take into account labour markets, production choices, and price changes, is not specifically included in this framework.

In a general equilibrium context, the economy is in a state where all markets, including goods, money, and labor, are simultaneously in equilibrium. This means that not only are aggregate demand and aggregate supply equal in the goods market (as represented by the IS curve). Here's how the IS-LM model can be extended or linked to a general equilibrium framework:

1. **Goods Market Equilibrium (IS curve):** The equilibrium state in the products market, where total demand and total supply of goods and services are equal, is represented by the IS curve. This equilibrium state would be obtained, in a general equilibrium framework, from the interaction of government spending, corporate investment, household consumption, and net exports while taking into account the variables affecting each of the components, such as fiscal policy, technology, and consumer preferences.
2. **Money Market Equilibrium (LM curve):** When there is a general equilibrium, the choices made by households and businesses regarding their money holdings—decisions that are impacted by variables like income, interest rates, and expectations—determine the equilibrium in the money market.

3. **Labour Market Equilibrium:** In a general equilibrium framework, the IS-LM model could be linked to a model of the labor market to analyze equilibrium employment and wages. This would involve considering factors such as labor supply and demand, wage-setting mechanisms, and the influence of macroeconomic policies on labor market outcomes.
4. **Price Adjustment:** In the IS-LM model, prices are typically assumed to be fixed in the short run. In a general equilibrium framework, price adjustment mechanisms would be incorporated to ensure that all markets clear, including the goods market, labor market, and financial markets. This would involve analyzing how changes in aggregate demand and supply affect prices and how price adjustments feedback into economic decisions and market outcomes.

While the IS-LM model provides a useful starting point for analyzing short-run macroeconomic fluctuations, incorporating general equilibrium considerations allows for a more comprehensive understanding of the interactions between different sectors of the economy and the determination of long-run equilibrium outcomes.

12.4 Summary

Goods and money market equilibrium represents the simultaneous balance between supply and demand in the goods market and the money market, respectively. Achieving equilibrium in both markets is essential for macroeconomic stability and optimal resource allocation. The IS-LM model provides a framework for analyzing short-run macroeconomic fluctuations but has limitations, including its static nature, simplifying assumptions, and lack of microeconomic foundations. Incorporating general equilibrium considerations into the IS-LM model allows for a more comprehensive understanding of the interactions between different sectors of the economy and long-run equilibrium outcomes.

12.5 Self-Assessment Questions

1. What do you mean by the goods market?
2. What do you understand about the Money market?
3. Describe how the money and goods markets are in balance.
4. What does the closed economy IS-LM model entail?
5. In the IS-LM model, how is general equilibrium reached?
6. Explain the concept of full employment equilibrium.
7. What do you understand by the term underemployment equilibrium?

8. Define over-full employment equilibrium?
9. Explain the concept of the crowding-out theory.
10. What do you understand about the liquidity preference-money supply?

12.6 References

- Mankiw, N. Gregory. Macroeconomics. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies, Macmillan.
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Unit 13

IS-LM and Multiplier

Learning Objectives

1. The students shall understand the IS-LM model.
2. The students shall learn the limitations of the IS-LM model.
3. The students shall know the output composition.
4. The students shall understand the concept of decomposition of output growth volatility.

Structure:

13.1 Understanding the IS-LM model

13.2 Limitation of IS-LM

13.3 Multiplier and crowd out effect

13.4 Economists arguments

13.5 Composition of output

13.6 Summary

13.1 Understanding the IS-LM model

The IS-LM model, a crucial macroeconomic paradigm, looks at how the money market (represented by the LM curve) and the goods market (represented by the IS curve) interact to determine short-term equilibrium production and interest rates. Each section is explained in the sections that follow:

1. The IS Curve (Investment-Savings):

- The IS curve represents equilibrium in the goods market, where aggregate demand (AD) equals aggregate supply (AS) for goods and services.
- It shows the combinations of output (Y) and interest rates (r) at which goods market equilibrium is achieved.
- The IS curve is negatively sloped, indicating an inverse relationship between output and interest rates.
- The equation for the IS curve is typically represented as

: $Y = C(Y, T) + I(r) + G + NX$ $Y = C(Y, T) + I(r) + G + NX$ where:

- $C(Y,T)$ represents consumption as a function of disposable income.
- $I(r)$ represents investment as a function of interest rates.
- G represents government spending.
- NX represents net exports.

2. LM Curve (Liquidity Preference-Money Supply):

- It shows the combinations of output and interest rates at which money market equilibrium is achieved.
- The LM curve is positively sloped, indicating a direct relationship between output and interest rates.
- The equation for the LM curve is typically represented as: $M/P = L(Y,r)$ where:
 - M/P represents the real money supply.
 - $L(Y,r)$ represents the demand for real money balances as a function of income and interest rates.

Equilibrium in the IS-LM Model:

- The intersection of the IS and LM curves in the IS-LM model represents equilibrium.
- The money market and the goods market are now in equilibrium due to output (Y) and interest rates (r).
- The intersection of the IS and LM curves determines the equilibrium level of output, and the accompanying interest rate at this point is the equilibrium interest rate.

Policy Implications:

- Monetary Policy: Changes in the money supply by the central bank affect the LM curve, leading to changes in interest rates and output.
- Fiscal Policy: Changes in government spending or taxation affect the IS curve, leading to changes in output and interest rates.
- Shifts in the IS or LM curves due to policy changes can have different effects on output and interest rates, depending on the relative slopes of the IS and LM curves.

13.2 Limitation of IS-LM

While the IS-LM model is a useful framework for analyzing short-run macroeconomic relationships, it has several limitations that warrant consideration:

1. **Static Analysis:** The IS-LM model is a static equilibrium model that focuses on short-run relationships between output and interest rates. It does not capture dynamic adjustments over time or incorporate expectations about future economic conditions, which are important for understanding long-term economic dynamics.
2. **Simplifying Assumptions:** The model relies on a number of simplifying assumptions, such as fixed prices, a closed economy, and a constant money supply. These assumptions may not accurately reflect real-world complexities, leading to potential inaccuracies in model predictions.
3. **Aggregate Treatment of Money:** The LM curve in the IS-LM model aggregates all types of money holdings without distinguishing between different monetary assets or their transmission mechanisms. This oversimplification may not fully capture the complexities of modern financial markets and the role of financial intermediaries in the transmission of monetary policy.
4. **Fiscal Policy Treatment:** The IS-LM model treats fiscal policy (government spending and taxation) as exogenous factors that directly influence aggregate demand. However, in reality, fiscal policy decisions are complex and may have indirect effects on expectations, investment, and consumption behavior, which are not fully captured in the model.
5. **Interest Rate Rigidity:** The IS-LM model assumes that interest rates are the primary mechanism through which monetary policy affects economic activity. However, in practice, interest rates may be sticky or subject to other frictions, limiting the effectiveness of monetary policy in influencing investment and consumption decisions.

13.3 Multiplier and crowd out effect

The multiplier effect and the crowd-out effect are both concepts used to describe the impact of government spending or changes in investment on the economy, particularly in the context of fiscal policy. While they both address the effects of increased government spending, they have contrasting implications.

Multiplier Effect: The multiplier effect refers to the phenomenon whereby an initial increase in spending leads to a larger increase in total output. The phenomenon known as the multiplier effect occurs when an initial

increase in spending causes an increase in overall economic activity that is greater than proportionate. This happens as a result of the original spending encouraging further rounds of spending when the initial spending's income is reinvested in the economy. The multiplier effect is predicated on the notion that one person's expenditures generate revenue for another, which in turn fuels additional spending and so forth.

For example, if the government increases spending on infrastructure projects, this spending leads to increased income for construction workers, suppliers of construction materials, and other related industries. The multiplier effect can amplify the initial impact of government spending on overall economic output (GDP).

Crowd-Out Effect: The crowd-out effect occurs when increased government spending leads to a reduction in private sector spending. For instance, if the government increases its borrowing to finance spending, it may lead to higher interest rates in financial markets as demand for credit increases. Higher interest rates can discourage private sector borrowing and investment, as the cost of borrowing becomes more expensive. Additionally, increased government spending may also lead to inflationary pressures, further squeezing private sector investment.

Relation between Multiplier and Crowd-Out Effect: The relationship between the multiplier effect and the crowd-out effect is often intertwined. In some cases, the multiplier effect may outweigh the crowd-out effect, leading to an overall increase in economic activity. This is more likely to occur during periods of economic downturn when resources are underutilized and there is significant slack in the economy.

13.4 Economists arguments

Economists often engage in rigorous debates and discussions on various economic issues, presenting arguments supported by theoretical models, empirical evidence, and real-world observations. Here are some common types of arguments made by economists:

1. **Theoretical Arguments:** Economists frequently rely on economic theories and models to support their arguments. These theories may be based on fundamental economic principles such as supply and demand, rational choice theory, or game theory. Theoretical arguments often involve logical deductions from underlying assumptions to derive conclusions about economic behavior and outcomes.
2. **Empirical Evidence:** Economists use empirical evidence, including data analysis and statistical methods, to test hypotheses and support their arguments. Empirical studies may involve analyzing historical data, conducting experiments, or implementing

econometric techniques to examine real-world economic phenomena. Economists often draw on empirical evidence to evaluate the effectiveness of policy interventions, understand economic trends, and inform economic decision-making.

3. **Policy Analysis:** Economists frequently engage in policy analysis, evaluating the potential consequences of proposed policies and providing recommendations for policymakers. Policy arguments often involve assessing the costs and benefits of alternative policy options, considering their distributional impacts, and examining their implications for economic efficiency and social welfare. Economists may use cost-benefit analysis, impact assessments, and simulation models to inform policy debates and decision-making processes.
4. **Normative Arguments:** Economists sometimes make normative arguments, expressing value judgments about what ought to be done based on ethical principles or social welfare considerations. Normative arguments may involve advocating for policies that promote equity, social justice, or environmental sustainability, even if they may not be economically efficient in a narrow sense. Economists may draw on ethical theories, social norms, and political philosophy to support their normative positions.
5. **Interdisciplinary Perspectives:** Economists often draw on insights from other disciplines, such as sociology, psychology, political science, and ecology, to enrich their arguments and analyses. Interdisciplinary perspectives allow economists to better understand the complex interactions between economic behavior and broader social, cultural, and environmental factors. Economists may collaborate with scholars from other disciplines to address interdisciplinary research questions and develop holistic solutions to complex societal challenges.

13.5 Composition of output

The composition of output refers to the distribution of total output or production among different sectors or industries within an economy. It provides insight into the structure of an economy, showing the relative importance of various sectors in generating overall economic activity. The composition of output can vary across economies and may change over time due to shifts in technology, consumer preferences, government policies, and international trade.

Key components of output composition include:

1. Activities pertaining to the production and extraction of natural resources, such as mining, forestry, fishing, agriculture, and oil extraction, are included in the primary

sector. In economies with a substantial agricultural foundation or an abundance of natural resources, the primary sector is especially significant.

2. **Secondary Sector:** The primary sector includes activities like mining, forestry, fishing, farming, and oil extraction that are related to the production and extraction of natural resources. In economies that rely heavily on agriculture or have an abundance of natural resources, the primary sector plays a crucial role.
3. **Tertiary Sector:** Also known as the services sector, the tertiary sector includes a wide range of service-based activities that support and facilitate economic transactions and human well-being. This sector encompasses industries such as retail and wholesale trade, transportation, finance, healthcare, education, tourism, hospitality, and professional services. The tertiary sector is typically the largest sector in modern economies, reflecting the increasing importance of services in advanced economies.
4. **Quaternary and Quinary Sectors:** Other sectors than the primary, secondary, and tertiary sectors are included in certain classifications. Knowledge-based sectors encompassing innovation, information technology, R&D, and intellectual property are referred to as the quaternary sector. High-level services involving policymaking, decision-making, and cultural activities are included in the quinary sector.

13.6 Summary

- It may not accurately capture real-world complexities, such as dynamic adjustments over time, expectations, and the role of financial intermediaries.
- The model's assumptions, such as fixed prices and a closed economy, may limit its applicability to certain economic scenarios.
- The composition of output refers to the distribution of total output among different sectors or industries within an economy.
- It provides insight into the structure of an economy, showing the relative importance of primary, secondary, tertiary, and other sectors.

13.5 Self-Assessment Questions

1. What do you mean by the term multipliers?
2. Kindly explain the crowding effect.
3. What is the composition of output?

4. What do you mean by a policy mix?
5. Does a policy mix contain Monetary and Fiscal policy? Explain with reason.
6. What are the characteristics of the IS-LM graph?
7. Briefly describe the limitations of the IS-LM Model.
8. Distinguish between output composition and output volatility?
9. What do you understand about the concept of budget under Indian Scenario?
10. Compare and analyze the US gross domestic product with Indian gross domestic product.

13.6 References

- Mankiw, N. Gregory. *Macroeconomics*. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), *Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies*, Macmillan.
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- *Introductory Macro Economics* by Radha Bahuguna – Pub. By Dhanpat Rai & Co.

Unit 14

Monetary Policy

Learning Objectives

1. The students shall understand the concept of policy mix.
2. The students shall know about the great recession.
3. The students shall correlate the policies with covid 19 pandemic.
4. The students shall learn about the U.S policy mix.

Structure:

14.1 Policy mix

14.2 The great recession

14.3 Case study

14.4 Summary

14.1 Policy mix

Through a coordinated use of fiscal and monetary tools, the policy mix seeks to address a range of economic issues and advance general economic stability. Here are some salient features of the policy mix:

Monetary Policy:

- Reserve requirements, discount rates, open market operations, and forward guidance are examples of monetary policy tools.
- An expansionary monetary strategy involves lowering interest rates and increasing the money supply to promote borrowing, spending, and investment—all of which boost economic activity.
- In order to control inflation and calm an overheated economy, contractionary monetary policy entails raising interest rates and decreasing the money supply.

Fiscal Policy (FP):

- Fiscal policy refers to the choices made by the government about taxation, spending, and borrowing in order to affect the economy and accomplish policy objectives.

- In expansionary fiscal policy, the government raises expenditures or lowers taxes in order to increase economic activity and aggregate demand, especially in recessionary or downturnary times.
- In order to limit aggregate demand and manage inflation, contractionary fiscal policy entails cutting back on spending or raising taxes, especially during times of economic expansion or overheating.

2. **Policy Coordination:**

- The effectiveness of the policy mix often depends on the coordination and coherence of monetary and fiscal policies.
- Coordinated policy actions can enhance their effectiveness in achieving macroeconomic objectives, such as stabilizing output, controlling inflation, and promoting sustainable economic growth.
- However, coordination can be challenging due to differences in the objectives, time horizons, and institutional arrangements of monetary and fiscal authorities.

3. **Policy Trade-offs:**

- Policymakers face trade-offs and policy dilemmas when deciding on the appropriate policy mix.
- For example, expansionary monetary policy may stimulate economic growth but could also lead to inflation if pursued too aggressively. Similarly, expansionary fiscal policy may boost demand but could also increase budget deficits and public debt.

4. **Policy Effectiveness and Evaluation:**

- The condition of the economy, the ways in which monetary and fiscal policies are transmitted, and external shocks all affect how effective the policy mix is.
- To determine the efficacy of various policy combinations and provide guidance for future policy decisions, economists employ models, empirical analysis, and assessments of previous policy experiences.

14.2 The great recession

A significant global economic slowdown that started in late 2007 and lasted through 2008 and into 2009 is known as "The Great Recession." With far-reaching effects on economies across the globe, it was the biggest economic crisis since the 1930s Great Depression. Key details about the Great Recession are as follows:

1. **Causes:**

- Irresponsible lending practices, lax regulatory oversight, and the proliferation of complex financial products contributed to the build-up of unsustainable levels of debt and risk in the financial system.
- The collapse of major financial institutions, such as Lehman Brothers, and the contagion of financial distress spread rapidly throughout the global financial system, leading to a freeze in credit markets and a sharp contraction in economic activity.

2. **Global Impact:**

- The Great Recession had a widespread and profound impact on economies around the world. Virtually all major economies experienced declines in output, rising unemployment, and financial instability.
-
- Developing economies were particularly hard hit, as they faced reduced demand for their exports, declining commodity prices, and capital outflows.

3. **Policy Response:**

- In response to the crisis, governments and central banks implemented previously unheard-of fiscal and monetary stimulus plans meant to boost economic growth, stabilize financial markets, and rebuild public trust.
- To get liquidity into the financial system, central banks adopted unconventional monetary policies like quantitative easing and lowered interest rates to almost zero.

4. **Long-Term Effects:**

- The Great Recession had lasting effects on economies and societies worldwide. It led to a prolonged period of sluggish economic growth.
- Financial regulation and supervision to prevent future crises.
- It also fueled public discontent with established political and economic institutions, contributing to populist movements and a backlash against globalization and free trade.

5. **Lessons Learned:**

- The Great Recession prompted a reevaluation of economic theories, policy frameworks, and regulatory practices. It underscored the importance of macroeconomic stability, financial resilience, and inclusive growth.

- Policymakers and economists emphasized the need for better risk management, enhanced supervision of financial institutions, and more effective crisis prevention and resolution mechanisms.

14.3 Case study

Certainly! Here are three case studies that illustrate different aspects of economic phenomena or events:

1. Case Study: The 2008 Financial Crisis

- **Background:** Which led to a wave of mortgage defaults and the subsequent failure of major financial institutions.
- **Causes:** Irresponsible lending practices, lax regulatory oversight, and the proliferation of complex financial products contributed to the buildup of unsustainable levels of debt and risk in the financial system.
- **Impact:** The crisis led to a global recession, with sharp declines in output, rising unemployment, and financial instability.
- **Lessons Learned:** Coordinate their efforts in order to overcome systemic risks and difficulties.

2. Case Study: The COVID-19 Pandemic and Economic Impact

- **Impact:** The pandemic has had a profound impact on economies, societies, and healthcare systems globally. Lockdowns, travel restrictions, and social distancing measures to contain the virus have resulted in business closures, supply chain disruptions, and widespread job losses. Governments and central banks have responded with massive fiscal and monetary stimulus packages to support households, businesses, and financial markets.
 - **Implications:** The COVID-19 pandemic has highlighted vulnerabilities in global health systems, supply chains, and social safety nets. It has accelerated digital transformation, remote work, and e-commerce adoption while exacerbating inequalities, health disparities, and geopolitical tensions. The pandemic has underscored the importance of resilience, preparedness, and international cooperation in addressing global challenges.

14.4 Summary

- The policy mix refers to the combination of monetary and fiscal policies used by governments and central banks to achieve macroeconomic objectives.
- Expansionary policies aim to stimulate economic activity during downturns, while contractionary policies aim to control inflation during periods of overheating.
- Effective coordination and evaluation of monetary and fiscal policies are crucial for promoting macroeconomic stability and sustainable growth.
- The Great Recession was a severe global economic downturn that began in 2007 and continued through 2008 and 2009.
- It was triggered by the collapse of the US housing bubble and the subsequent financial crisis, leading to widespread declines in output, rising unemployment, and financial instability.
- The crisis highlighted weaknesses in the global financial system and underscored the importance of stronger financial regulation, risk management, and crisis prevention mechanisms.

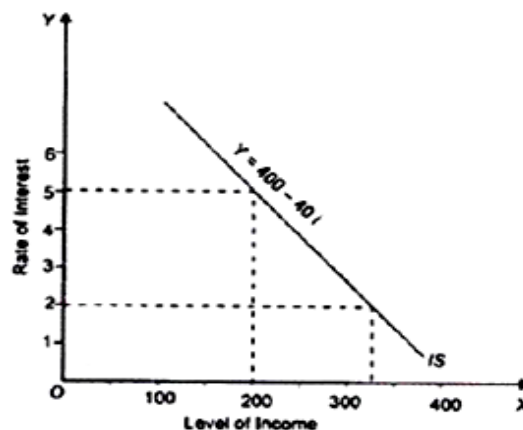


Fig. 20.18. Graphic Representation of IS Curve

14.5 Self-Assessment Questions

1. What is the Multiplier effect?
2. Is the crowding-out effect more significant than the multiplier effect? Explain your reasoning.
3. How does a policy-mix work?
4. Give an example of a policy mix?
5. What is required for the equilibrium of the income and interest rate?
6. What are output composition and output volatility?
7. What do you mean by output growth volatility?

8. What are the special considerations for a policy mix?
9. What do you understand about the revenue budget?
10. Explain the concept of large revenue deficit

14.6 References

- Mankiw, N. Gregory. *Macroeconomics*. New York: Worth Publishers, 2003.
- Rosalind Levacic and Alexander Rebmann (1982), *Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies*, Macmillan.
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Unit 15

IRP and Exchange rate in open economy

Learning Objectives

1. The students shall learn about the IRP across the country.
2. The students shall know about the concept of forward exchange rate.
3. The students shall understand the conceptual bases of IRP.
4. The students shall learn the categories of IRP.

Structure:

15.1 IRP across country

15.2 Forward exchange rate

15.3 Covered VS Uncovered IRP

15.4 Conceptual bases of IRP

15.5 Effectiveness of monetary policy in an open economy

15.6 Summary

15.7 Self-Assessment

15.8 Reference/Reference Reading

15.1 IRP across country

A key idea in international finance is the Interest Rate Parity (IRP) theory. This is how IRP functions internationally.

1. Interest Rate Differential:

- o If interest rates are greater in one nation than another, investors may choose to invest in the assets of that nation in an effort to increase their returns..

2. Expected Change in Exchange Rate:

- o IRP suggests that the interest rate differential should equal the expected change in the exchange rate between the two currencies over a given period.

3. Arbitrage Opportunity:

- o An opportunity for arbitrage arises if the interest rate differential is less than the anticipated change in the exchange rate.
- o To take advantage of this opportunity, investors can borrow money in a currency with lower interest rates, convert it into a currency with higher

interest rates, buy assets denominated in that currency, and then, at the end of the term, convert the returns back into the original currency.

4. **Factors Influencing IRP:**

- Several factors can affect IRP, including expectations about future interest rates, inflation, economic growth, and political stability in the respective countries.
- Central bank policies, such as monetary easing or tightening, can also influence interest rates and exchange rate expectations.

5. **IRP in Practice:**

Nonetheless, IRP offers a helpful framework for comprehending how interest rates and exchange rates relate to one another, which is crucial for making informed investment and currency hedging decisions in global financial markets.

15.2 Forward exchange rate

It represents the price at which a currency can be bought or sold for delivery at a specified future time, based on market expectations of future exchange rate movements.

Key points about forward exchange rates:

1. **Purpose:** Forward exchange rates allow parties to hedge against the risk of adverse movements in exchange rates between the time a contract is entered into and the time the transaction is settled. They are commonly used by businesses, investors, and financial institutions to manage currency risk associated with international trade, investment, and financing activities.
2. **Calculation:** The current exchange rate and the differences in interest rates between the two currencies involved are what determine forward exchange rates. They are computed with the following formula:

$$F = S \times \left(1 + \frac{r_d}{n}\right)^n / \left(1 + \frac{r_f}{n}\right)^n$$

where:

- F is the forward exchange rate
- S is the current spot exchange rate
- r_d is the domestic interest rate
- r_f is the foreign interest rate
- n is the time to maturity in years

3. **Relationship with Spot Rates:** Forward exchange rates are typically quoted at a premium or discount to the spot exchange rate, depending on the interest rate differentials between the two currencies. If the domestic interest rate is higher than the foreign interest rate, the forward exchange rate will be at a premium to the spot rate. Conversely, if the domestic interest rate is lower than the foreign interest rate, the forward exchange rate will be at a discount to the spot rate.
4. **Types of Contracts:** Forward exchange contracts can be tailored to meet specific hedging needs, including:
 - Outright forwards: A straightforward agreement to exchange currencies at a future date.
 - Non-deliverable forwards (NDFs): Contracts used in countries with restricted currency convertibility, where settlement is made in a freely traded currency.
 - Option forwards: Agreements that give the holder the option, but not the duty, to enter into a forward contract on or before a given date at a predetermined exchange rate.
5. **Market Dynamics:** Supply and demand in the forward market, which is impacted by variables like interest rate differentials, economic indicators, geopolitical events, and market mood, determines forward exchange rates. Because of these shifts in market expectations and risk perceptions, ahead rates may not always be a reliable indicator of future spot rates.

15.3 Covered VS Uncovered IRP

Covered Interest Rate Parity (CIRP):

1. **Definition:** The theory known as Covered Interest Rate Parity, or CIRPA, contends that, after accounting for the expense of using a forward contract to hedge against exchange rate risk, the forward exchange rate between two currencies should represent the interest rate differentials between those currencies.
2. **Hedging:** By engaging into a forward contract to purchase or sell a currency at a future date at a fixed exchange rate, investors in CIRP can protect themselves against exchange rate risk. The risk related to potential fluctuations in exchange rates is removed by using a forward contract.
3. **Arbitrage:** If CIRP holds, there should be no opportunity for arbitrage profits. Investors can borrow in one currency, convert it into another currency, invest it at the

foreign interest rate. The returns from this covered interest rate arbitrage should equalize interest rates across currencies.

4. **Implications:** CIRP implies that interest rate differentials between two currencies should be offset by corresponding differences in the forward exchange rates. If CIRP does not hold, it could indicate opportunities for arbitrage profits.

Parity of Uncovered Interest Rates (UIRP):

Definition : According to the Uncovered Interest Rate Parity (UIRP) theory, the difference in interest rates between two currencies should be balanced by the anticipated change in their exchange rates. In contrast to CIRP, UIRP does not use forward contracts to hedge exchange rate risk..

Arbitrage: UIRP assumes that investors are willing to accept the risk of future exchange rate movements without hedging. If UIRP holds, there should be no opportunity for uncovered interest rate arbitrage. Investors should earn the same expected return from investing in either currency, after accounting for the expected change in the exchange rate.

Implications: UIRP implies that interest rate differentials between two currencies should be offset by corresponding differences in expected future exchange rate movements. If UIRP does not hold, it could indicate mispricing in currency markets and potential opportunities for speculative trading.

15.4 Conceptual bases of IRP

The conceptual bases of IRP lie in economic principles related to arbitrage, risk, and market efficiency. Here are the key conceptual bases of IRP:

1. Arbitrage Principle:

- At the core of IRP is the principle of no-arbitrage, which states that in an efficient market, identical assets or cash flows should have the same price when adjusted for risk and timing.
- In the context of IRP, interest rate differentials between two countries should be offset by corresponding differences in expected exchange rate movements to prevent arbitrage opportunities.
- However, if the expected depreciation of the currency with higher interest rates is not sufficient to offset the interest rate differential, arbitrage opportunities arise.

2. Risk-Neutral Expectations:

- IRP assumes that investors are risk-neutral and base their investment decisions on expectations about future exchange rate movements and interest rate differentials.
- Under IRP, investors are assumed to be indifferent between investing in domestic or foreign assets, adjusting for differences in expected returns and exchange rate risk.

3. Forward Exchange Markets:

- In order to hedge against exchange rate risk, investors can acquire or sell currencies at a specified future date and exchange rate by entering into forward contracts on the forward exchange markets, which are necessary for IRP to function.
- By allowing investors to lock in the exchange rate at which currencies will be exchanged in the future, forward contracts remove any uncertainty over potential changes in exchange rates.

4. Interest Rate Differentials and Expectations Hypothesis:

- IRP is based on the expectations hypothesis, which posits that interest rate differentials between two countries should reflect investors' expectations about future exchange rate movements.
- If interest rates are expected to be higher in one country relative to another, investors may demand a higher return to compensate for the expected depreciation of the currency with higher interest rates.

5. Efficient Market Hypothesis:

- IRP is consistent with the efficient market hypothesis, which suggests that financial markets incorporate all available information and reflect the true value of assets.
- In an efficient market, deviations from IRP should be temporary and quickly arbitrated away by rational investors seeking to exploit mispricings in interest rates and exchange rates.

15.5 Effectiveness of Monetary Policy (EMP)

The effectiveness of monetary policy in an open economy depends on various factors, including exchange rate regimes, capital mobility, trade openness, and the degree of financial

integration with the global economy. Here are some key considerations regarding the effectiveness of monetary policy in an open economy:

1. Exchange Rate Regime:

- A fixed exchange rate regime, in which the central bank pegs its currency to another currency or a basket of currencies, may limit the effectiveness of monetary policy because the central bank must participate in the foreign exchange market to maintain the peg.
- In contrast, under a floating exchange rate regime, where exchange rates are determined by market forces, monetary policy has greater autonomy to influence domestic economic conditions through changes in interest rates.

2. Capital Mobility:

- The degree of capital mobility influences the transmission mechanism of monetary policy in an open economy. In highly mobile capital markets, capital flows can quickly adjust to changes in interest rates, limiting the effectiveness of monetary policy in influencing domestic investment and consumption.
- Capital controls or capital flow management measures may be used to mitigate the impact of volatile capital flows on domestic monetary policy effectiveness.

3. Trade Openness:

- Trade openness, measured by the ratio of trade (exports plus imports) to GDP, affects the sensitivity of the economy to changes in exchange rates and external demand.
- Monetary policy actions that influence exchange rates can therefore have significant implications for trade flows and overall economic performance.

4. Financial Integration:

- The degree of financial integration with global financial markets influences the effectiveness of monetary policy transmission channels.
- In financially integrated economies, changes in domestic interest rates can affect borrowing costs, asset prices, and investor confidence, leading to spillover effects on exchange rates, capital flows, and economic activity.

5. Policy Coordination:

- In a globally interconnected financial system, the effectiveness of monetary policy in one country can be influenced by policy actions in other countries.
- Coordination of monetary policies among central banks, particularly in major economies, can help mitigate spillover effects and enhance the effectiveness of

monetary policy in stabilizing global financial markets and promoting balanced growth.

15.6 Summary

- Interest Rate Parity (IRP) guides investors in evaluating the relationship between interest rates and exchange rates in international markets.
- The forward exchange rate reflects market expectations of future exchange rate movements and is determined by the spot exchange rate and interest rate differentials.
- Covered and Uncovered IRP differ in their treatment of exchange rate risk and expectations about future exchange rate movements.
- The effectiveness of monetary policy in an open economy depends on various factors, including exchange rate regimes, capital mobility, and trade openness, among others.
- Understanding these concepts and factors is essential for investors, policymakers, and economists in analyzing international financial markets and formulating effective monetary policies.

15.7 Self-Assessment

1. What do you mean by interest rate parity?
2. How can the formula for Interest Rate Parity be derived?
3. What is a forward Exchange Rate?
4. What is the difference between Covered and Uncovered Interest Rate Parity?
5. Explain with an example the covered interest rate parity.
6. What is the conceptual basis for IRP?
7. What do you mean by swap points?

15.8 Reference/Reference Reading

- Gregory N. Mankiw. macro-level financial analysis. Worth Publishers, New York, 2003.
- Macroeconomics: An Introduction to Keynesian–Neoclassical Controversies, Rosalind Levacic and Alexander Rebmann, Macmillan, 1982.
- Errol D'Souza, Pearson, Macroeconomics (2008).
- Go to <https://epgp.inflibnet.ac.in/Home/ViewSubject?catid> to access E-Pathasala.
- Radha Bahuguna, "Introductory Macro Economics," published by Dhanpat Rai & Co.

Unit 16

Monetary Policy in Open Economy

Learning Objectives

1. The students shall learn about the monetary policies and money supply.
2. The students shall know the Mundell-Fleming model.
3. The students shall understand the concept of open economy.
4. The students shall know about various existing trade policies.

Structure:

- 16.1 Monetary policy and money supply
- 16.2 Impossible trireme trade-off
- 16.3 The Mundell Fleming model
- 16.4 Fiscal and monetary policy operation under fixed and floating exchange rate regime
- 16.5 Trade policies under IS-LM model
- 16.6 Case study
- 16.7 Summary
- 16.8 Self-Assessment
- 16.9 Reference/Reference Reading

16.1 Monetary policy and money supply

In order to achieve macroeconomic goals like price stability, full employment, and economic growth, Understanding how the money supply and monetary policy interact is essential to comprehending how monetary policy operates. This is how the money supply is impacted by monetary policy:

1. Interest Rate Targeting:

- Interest rate targeting is a common monetary policy instrument used by central banks. Central banks try to affect the borrowing and lending activities in the economy by changing short-term interest rates. When the central bank decreases interest rates, borrowing becomes cheaper, leading to increased demand for credit by households and businesses. This, in turn, stimulates spending on consumption and investment, which can lead to an expansion of the money supply.

2. Open Market Operations (OMOs):

- Central banks conduct open market operations to buy and sell government securities (bonds) on the open market. By injecting funds into the banking system through the purchase of government securities from banks and other financial institutions, the central bank raises bank reserves. This leads to an increase in the amount of money in circulation. Conversely, when the central bank sells off government assets, it removes money from the banking system, which lowers bank reserves and the money supply.

3. **Reserve Requirements:**

- Reserve requirements, or the minimal sums of money banks must keep on hand as reserves against their deposits, are determined by central banks. Central banks can affect the amount of money that banks can lend out or invest by adjusting reserve requirements, which will have an effect on the money supply.
- Lowering reserve requirements increases the amount of funds available for banks to lend, leading to an expansion of the money supply. Conversely, raising reserve requirements reduces the amount of funds available for lending, contracting the money supply.

4. **Discount Rate:**

- The interest rate at which banks can get direct bank loans is known as the discount rate. The cost of borrowing and lending for banks is impacted by changes in the discount rate.
- Banks can borrow money more affordably when the central bank reduces the discount rate, which encourages lending and increases the amount of money in circulation. On the other hand, increasing the discount rate increases the cost of borrowing, which causes the money supply to shrink.

16.2 Impossible trilemma trade-off

The impossible trilemma, also known as the trilemma of international finance or the Mundell-Fleming trilemma, refers to the idea that it is impossible to simultaneously achieve all three of the following policy goals in the context of an open economy:

Fixed Exchange Rates: Because the value of the domestic currency is correlated with another currency or with a basket of currencies, a fixed exchange rate system requires the

central bank to participate in the foreign exchange market in order to maintain the exchange rate.

Capital Mobility: Allowing free movement of capital across borders, which allows investors to buy and sell financial assets denominated in different currencies without restrictions.

Monetary Policy Autonomy: being able to independently control the money supply and interest rates in order to achieve domestic macroeconomic goals including full employment, price stability, and economic growth. The trilemma suggests that policymakers can only achieve two out of these three policy goals simultaneously, but not all three. Here's how the trade-offs work:

1. Fixed Exchange Rates and Monetary Policy Autonomy:

- If a country chooses to maintain a fixed exchange rate regime and allow free capital mobility, it must give up monetary policy autonomy. This is because the central bank needs to adjust its monetary policy to align with the policies of the country to which its currency is pegged. For example, if the domestic currency is pegged to the US dollar, the central bank must follow US monetary policy decisions, including interest rate changes, to maintain the exchange rate peg.

2. Fixed Exchange Rates and Capital Mobility: If a country chooses to maintain a fixed exchange rate regime and retain monetary policy autonomy, it must restrict capital mobility.

3. Monetary Policy Autonomy and Capital Mobility:

- If a country chooses to have monetary policy autonomy and allow free capital mobility, it must give up fixed exchange rates. In this case, the exchange rate will be determined by market forces, and the central bank can use monetary policy instruments to achieve domestic macroeconomic objectives independently of exchange rate consideration.

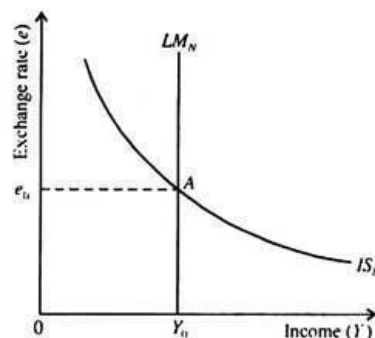


Fig. 12.3 General Equilibrium in MF Model

16.3 The Mundell Fleming Model (MFM)

Policy	Exchange Rate System					
	Floating			Fixed		
	Impact on					
	Y	e	NX	Y	e	NX
Fiscal (G rises, T falls)	—	↑	↓	↑	—	—
Monetary (M rises)	↑	↓	↑	—	—	—
Trade (Imports fall)	—	↑	—	↑	—	↑

Note : The sign — implies no effect; ↑ implies a rise and ↓ implies a fall

The Mundell-Fleming model, also known as the IS-LM-BP model, is an economic framework that combines elements of both the IS-LM model (which analyzes the goods and money markets) and the Balance of Payments (BP) model (which examines the international financial markets). Named after economists Robert Mundell and Marcus Fleming, this model provides insights into the interactions between domestic and international economic variables, particularly in the context of fiscal and monetary policy.

Here are the key components and concepts of the Mundell-Fleming model:

1. Goods Market (IS Curve):

- It is derived from the Keynesian cross framework and slopes downward due to the negative relationship between interest rates and investment, as well as the multiplier effect on income.

2. Money Market (LM Curve):

- The money market equilibrium is represented by the LM curve, which displays combinations of interest rates and income levels at which the money supply and demand are equal.
- It comes from the equilibrium state of the money market, in which the interest rate changes to balance the supply and demand for money.

3. Balance of Payments (BP Curve):

- The BP curve represents equilibrium in the balance of payments, showing combinations of output and the exchange rate where the current account balance equals the capital account balance.
- It reflects the relationship between domestic output and the exchange rate, influenced by factors such as trade balances, capital flows, and exchange rate expectations.

4. **Policy Transmission Channels:**

- Fiscal Policy: Changes in government spending or taxation affect aggregate demand and can shift the IS curve.
- Monetary Policy: Changes in the money supply or interest rates by the central bank influence aggregate demand and can shift both the IS and LM curves.
- Exchange Rate Policy: Changes in the exchange rate regime or interventions in the foreign exchange market affect the exchange rate and can shift the BP curve.

5. **Policy Trilemma:**

- The Mundell-Fleming model highlights the policy trilemma, which suggests that policymakers cannot simultaneously achieve fixed exchange rates, free capital mobility, and independent monetary policy.
- Countries must choose between maintaining fixed exchange rates (and giving up monetary policy autonomy or imposing capital controls), allowing free capital mobility (and giving up fixed exchange rates or monetary policy autonomy), or pursuing independent monetary policy (and allowing flexible exchange rates or imposing capital controls).

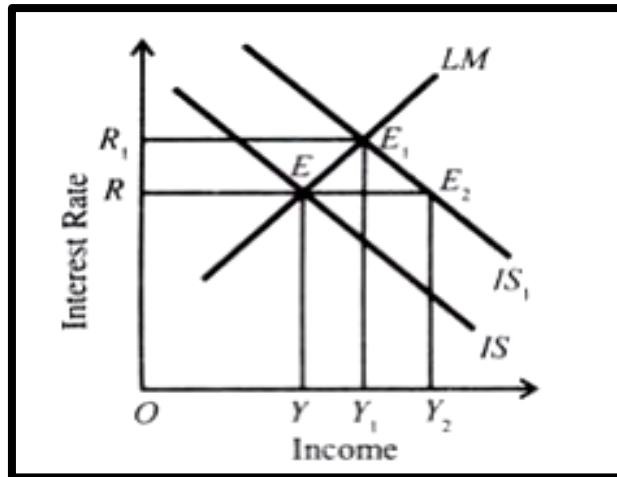
16.4 Fiscal and monetary policy operation under fixed and floating exchange rate regime

Under both fixed and floating exchange rate regimes, fiscal and monetary policies operate differently due to the varying degrees of exchange rate flexibility and policy constraints. Here's how fiscal and monetary policies function under each regime:

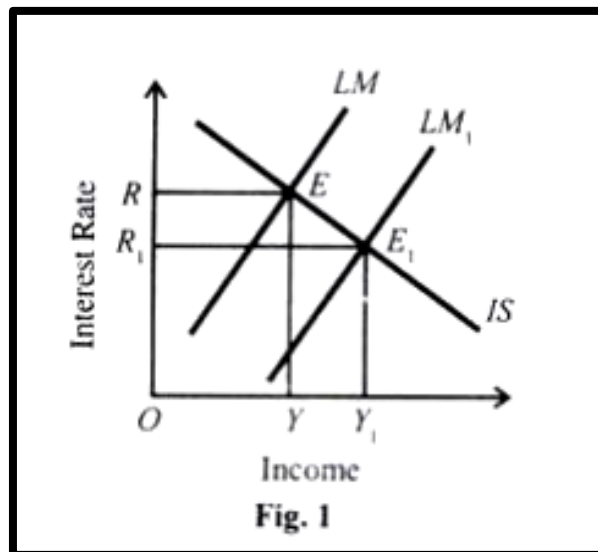
Fixed Exchange Rate Regime:

1. Fiscal Policy:

- Under a fixed exchange rate regime, fiscal policy may be constrained by the need to maintain the pegged exchange rate.
- Expansionary fiscal policies, such as increases in government spending or reductions in taxes, may lead to capital outflows and pressure on the currency if they result in higher interest rates or inflation.
- If the central bank is committed to defending the exchange rate peg, it may need to offset the expansionary fiscal policy by tightening monetary policy to maintain price stability and exchange rate stability.



2. Monetary Policy:



- Monetary policy is subordinate to the exchange rate target under a fixed exchange rate regime.
- The central bank adjusts interest rates and conducts open market operations to ensure that the domestic currency remains pegged to the anchor currency or currency basket.
- To defend the exchange rate peg, the central bank may need to intervene in the foreign exchange market by buying or selling domestic and foreign currencies to maintain the desired exchange rate level.
- In extreme cases, the central bank may need to use foreign exchange reserves or impose capital controls to prevent speculative attacks on the currency.

Floating Exchange Rate Regime:

1. Fiscal Policy:

- Fiscal policy has more autonomy under a floating exchange rate regime as it is not directly constrained by exchange rate considerations.
- Governments can pursue countercyclical fiscal policies to stabilize the economy without worrying about the impact on the exchange rate.

2. Monetary Policy:

- Monetary policy plays a more active role in stabilizing the economy under a floating exchange rate regime.
- The central bank adjusts interest rates and conducts open market operations to achieve its domestic policy objectives, such as price stability and full employment.
- Exchange rate fluctuations are allowed to reflect market forces, and the central bank focuses on using monetary policy tools to stabilize domestic inflation and output.
- Inflation targeting frameworks are often used under floating exchange rate regimes, where the central bank sets an explicit inflation target and adjusts monetary policy to achieve it.

16.5 Trade policies under IS-LM model

Trade policies are typically not explicitly included. However, trade policies can indirectly affect the IS-LM framework through their impact on aggregate demand, exchange rates, and other macroeconomic variables. Here's how trade policies might interact with the IS-LM model:

1. Impact on Aggregate Demand (AD):

- Trade policies, such as tariffs, quotas, or subsidies, can influence the level of net exports (NX) and thus aggregate demand (AD).
- For example, imposing tariffs on imports can reduce imports and increase domestic production, leading to higher aggregate demand. This would shift the IS curve to the right, increasing output and potentially causing inflationary pressures.
-

2. Exchange Rate Effects:

- Trade policies can affect exchange rates, which in turn influence net exports and aggregate demand.
- For instance, trade policies that increase export competitiveness or reduce import demand may lead to a depreciation of the domestic currency. A depreciation can boost net exports, shifting the IS curve to the right and increasing output.

3. **Monetary Policy Response:**

- Trade policies may prompt central banks to adjust monetary policy settings to achieve macroeconomic stability.
- For example, if trade policies lead to increased inflationary pressures, central banks may respond by tightening monetary policy to control inflation. This would shift the LM curve upward, raising interest rates and potentially dampening investment and output.

4. **Long-Run Implications:**

- While trade policies may have short-term effects on output, employment, and inflation, their long-run implications depend on factors such as productivity growth, international competitiveness, and trade relationships.
- Over the long term, trade policies that enhance efficiency, encourage innovation, and promote competitiveness can contribute to sustained economic growth and welfare improvements.

16.6 Case study

Case Study: Managing Macroeconomic Policies in a Small Open Economy

Background: Imagine a small open economy named "Econland" that is highly integrated into the global economy through trade and capital flows. Econland is currently facing economic challenges, including high unemployment, low economic growth, and persistent trade deficits. The government and central bank are tasked with addressing these challenges while considering the constraints imposed by the impossible trilemma.

1. **Impossible Trireme Trade-off:**

- The government desires fixed exchange rates to promote stability and facilitate international trade. However, it also seeks to maintain independent monetary policy to address domestic economic conditions.

- Meanwhile, allowing free capital mobility could lead to volatile capital flows and exchange rate fluctuations, undermining the effectiveness of monetary policy.
- Suppose Econland decides to transition from a fixed exchange rate regime to a floating exchange rate regime to regain monetary policy autonomy.
- Initially, the currency experiences depreciation, which boosts export competitiveness and stimulates economic growth.
- Policymakers implement expansionary fiscal and monetary policies to further support economic recovery, leading to a reduction in unemployment and an increase in output.
- However, they must remain vigilant against exchange rate volatility and potential speculative attacks, requiring prudent macroeconomic management.

16.7 Summary

- The impossible trilemma, also known as the trilemma of international finance, posits that it is impossible to simultaneously achieve fixed exchange rates, free capital mobility, and independent monetary policy.
- Policymakers must choose between these policy objectives, recognizing the trade-offs and constraints imposed by the trilemma.
- Under a fixed exchange rate regime, fiscal and monetary policies may be constrained by the need to maintain the exchange rate peg, leading to limited policy autonomy.
- In contrast, under a floating exchange rate regime, policymakers have more flexibility to use fiscal and monetary policies to achieve domestic macroeconomic objectives without worrying about exchange rate pressures.

16.8 Self-Assessment Questions:

1. On what assumptions is the Mundell- Flemming model based?
2. What are the trade policies in the IS-LM model in an open economy?
3. Show the equilibrium of the goods and money market with the help of graphs.
4. Derive the new IS-LM curve in an open economy.
5. Explain the monetary policy and the Money market.
6. What are the side effects of Monetary and Fiscal policy in an open economy?
7. What is arbitrage?
8. What is the main motive of the Mundell- Flemming model?

16.9 References

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